



## LAMANS EXPERIENCE IN AGRICULTURE & RURAL DEVELOPMENT

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## 1. BRIEF COMPANY PROFILE

**Lamans**, since 1981, provides a wide range of services involving issues regarding Fisheries & Aquaculture, Agriculture & Rural Development, Environment & Sustainable Development, Business Development, Information Technology and Quality Management Systems.

The personnel of Lamans, in collaboration with a wide network of companies and external associates, offers consulting services to private companies, European and international organizations, academic and research institutes, as well as to public bodies and self-administration organizations having as principle its clients' satisfaction with the provision of high quality services.

Lamans, established in modern, fully equipped offices of 700 sqm, has developed a significant team consisting of permanent highly skilled and proficient experts, able to coordinate and support the company's work. The majority of these experts speaks fluently at least two foreign languages and is holder of an M.Sc. and/or a Ph.D. Lamans' personnel includes: Economists, Biologists, Agronomists, Ichthyologists, IT Analysts, Engineers and Regional Development experts. Apart from its permanent personnel, Lamans has developed a wide cooperation network with selected individuals and consultancy companies from Greece and abroad, recognized for the quality of their services.

The company is founding member of SESMA, the Association of Greek Consulting & Management Services Companies, and has been certified for its services according to the EN ISO 9001:2000 standard.

## 2. RURAL DEVELOPMENT STRATEGY IN GREECE

Rural Development Strategy in Greece is defined by:

- ❖ the National Strategic Reference Framework 2007-2013 (Εθνικό Στρατηγικό Πλαίσιο Αναφοράς-ΕΣΠΑ-NSRF),
- ❖ the National Strategic Plan for Rural Development (Εθνικό Σχέδιο Στρατηγικής Ανάπτυξης-ΕΣΣΑΑ-ESSAA) and
- ❖ the National Strategic Plan for Fisheries (Εθνικό Στρατηγικό Σχέδιο Ανάπτυξης της Αλιείας-ΕΣΣΑΑΛ-ESSAAL).

The defined strategy is implemented mainly by the Ministry of Rural Development and Food (former Ministry of Agriculture) and monitored by the Ministry of Economy and Finance.

The main implementation tools are the following:

- The Regional Development Programmes for five geographical areas in Greece: - Thraki, Western Greece -Ionian Islands, Crete- Aegean Islands, Thessalia- Sterea Ellada- Ipiros and Attiki co-financed by the European Regional Development Fund and national funds,
- The Operational Programme for Rural Development and Restructuring of the Countryside 2007-2013 co-financed by the European Agricultural Fund for Rural Development and national funds and
- The Operational Programme for Fisheries' Sector 2007-2013 co-financed by the European Fisheries Fund and national funds.

Lamans having recognised the necessity for rural development in Greece has been actively involved, within the last two Community Support Frameworks with relevant projects. Lamans provides its services to all range of beneficiaries of the Operational Programmes from the Ministry of Rural Development to Municipalities, Prefectures, Cooperative Unions and private entities.

Lamans was also especially commissioned for the strategic development of various rural areas.

### 3. SERVICES PROVIDED

Lamans provides the following services in the rural development sector:

- Strategic Development
- Technical Assistance
- Elaboration of business plans, pre-feasibility and feasibility studies
- Project Management, Evaluation & Monitoring (projects, programmes, policies)
- Policy development and legal issues
- Environmental Impact Assessment Studies
- HACCP and ISO studies
- Training and capacity building

## 4. PROJECTS IN AGRICULTURAL & RURAL DEVELOPMENT

The main goal of Lamans is the development and support of the Local and Rural Activities via the defined implementation (National and European) Programmes. Its long and thorough experience in a large number of differentiated projects, studies and programmes with a vast degree of geographical scope, has led to the acquirement of specialized know-how.

In this chapter are presented some of the projects that Lamans has implemented during the last twenty years and cover the following areas:

- Strategic planning and elaboration of business plans.
- Technical assistance.
- Policy Development.
- Project Management, monitoring and evaluation.
- Promotion and Communication.

### 4.1 STRATEGIC PLANNING AND ELABORATION OF BUSINESS PLANS

The following studies have been implemented in various Municipalities, Prefectures and Regions of Greece and include assessment and planning of developmental opportunities in various areas, business plans elaboration, feasibility and pre-feasibility studies presented in a geographical classification.

- Provision of Services for Consultancy Support to the Department of Agriculture for the preparation of the National Strategic Plan and the Program for Rural Development 2007-2013 in Cyprus, (2005).
- Operational plan for the Integrated Agricultural Development of Mountainous and Disadvantageous Areas (Municipalities of Paramithia, Aherontas and Souli), Region of Epirus, (2002).
- Business plan within the framework of the Operational Programme “Information Society “ for the Region of Dytiki Macedonia, (2002).
- Business plan within the framework of the Operational Programme “Information Society “ for the Region of Dytiki Ellada, (2002).
- Business plan for the development and exploitation of the suburban forest of Municipality of Vartholomio, Region of Peloponnisos, (2001).

- Business plan for the participation of the Municipality of Alimos in the Region of Attiki, in the Loredemo Community Programme, (2000).
- Business Plan for the Development Company of Municipality of Paiania, (2000).
- Integration policies for the socially vulnerable groups in the Region of Crete, (1999).
- Business plan and feasibility study for the Nea Appolonia' s spa in the Region of Macedonia, (1997).
- Various development studies and programmes in the following Prefectures: Messinia, Arkadia, Korinthia in the Region of Peloponnisos (1977).
- Needs assessment and prioritization of developmental projects in the Prefecture of Piraeus in the Region of Attiki (1993).

## 4.2 TECHNICAL ASSISTANCE

Lamans provided technical assistance in various Ministries, Municipalities, Prefectures and Regions of Greece and some indicative projects are presented below:

- Technical support to the Federation of Greek Maricultures for subjects related to various municipalities and their urban planning, (2008).
- Technical Support for Measures of Axis 7: “Integrated Programs of the Rural Space” of the Operational Program Agricultural Development and Restructuring of the Countryside 2000 – 2006”
- Technical Support for Measures of Axis 2: “Interventions in the level of transformation and marketing of the primary agricultural and forestall product” of the Operational Program “Agricultural Development - Reconstruction of the Countryside 2000 - 2006”.
- Technical support and proposal compilation for the project under the provisional title: “Oil-press: environmentally friendly methods for waste management and know-how transfer between Greece and Italy” for the Prefecture of Kefallonia & Ithaki in the Region of Ionian Islands, (2006).
- Technical support and proposal compilation for the project under the provisional title: “Study and monitoring of the environmental impact of aquaculture units, policies for the protection of the sea environment and the role of aquaculture” for the Prefecture of Kefallonia & Ithaki in the Region of Ionian Islands, (2006).
- Technical support and proposal compilation for the “Leader+ Community Initiative Operational Programme” to various Regional Development Companies in Greece during the 2002 call for proposals.
  - Development Company of Trihonida sa (2),

- Development Company of Rodopi sa (2),
- Development Company of Olympia sa,
- Development Company of Corfu sa,
- Development Company of Kefallonia & Ithaki sa (2),
- Development Company of Cyclades sa.
- Technical support and proposal compilation for the “Operational Programme of Agricultural development and restructuring in the countryside” to various Regional Development Companies in Greece during the 2002 call for proposals.
  - Development Company of and Thrace sa,
  - Development Company of Dodecanisos sa,
  - Development Company of Heraklion-Crete sa,
  - Development Company of Epirus and Corfu sa,
  - Development Company of West sa,
  - Development Company of Rodopi sa,
- Technical assistance in the urban planning for the upgrading of various neighborhoods in the Municipality of Athens (Ag. Eleftherios, Treis Gefyres, Koukaki), Region of Attiki (1999).
- Technical assistance in the urban planning for the upgrading of various neighborhoods in the Municipality of Athens (Ag. Thomas, Nosokomio Pedon, Goudi, Ippokratio), Region of Attiki (1999).
- Technical assistance in the urban planning for the upgrading of various neighborhoods in the Municipality of Athens (Gyzi, Polygono) Region of Attiki, (1997).
- Technical assistance in the urban planning for the upgrading of various neighborhood in the Municipality of Athens (Ambelokipi, Kountouriotika), Region of Attiki, (1997).

#### 4.3 POLICY DEVELOPMENT

- Study for the creation of zones of organised development for aquaculture in Peloponnisos for the Ministry of Rural Development and Food, (2008).
- Study for the conservation of olive oil trees of high environmental value under abandon and of the Action: “Study regarding the situation and the prospects of olive tree cultivation in the area of Theva based on grown varieties and soil characteristics for the Agricultural Union of Theva, Region of Sterea Ellada, (2007).
- Technical Assistance to EYΔ/BP-OAΛAA for management issues of B.P.-OAΛAA (b.p. Special Axis: ports and urban development), (2007).



- Study for the development of livestock farming in the Region of Western Greece on the basis of farming restructure (with special emphasis on tobacco) for integrated rural development for the Ministry of Rural Development and Food, (2006).
- Study for the development of Kalamas river estuaries and Sagiada coastal region, in the Region of Western Greece (Thesprotia) (2004).
- Monitoring methodology for the sustainable rural development of mountainous and island regions in Greece for the Agricultural University (2003).
- Operational plan for an Integrated Program for the Development of the mountainous zone of Figalia – Andritsena in the Region of Peloponnisos (2002).
- Integrated rural development programme in the Municipality of Arta in the Region of Western Greece for the Ministry of Agriculture- Leader Animation Unit Greece, (2001).
- Study on the management and control system used for the surveillance, the management and the evaluation of the measures taken on favor of the new Farmers in the 3rd Community Support Framework for the Ministry of Agriculture, (2000).

#### 4.4 PROJECT MANAGEMENT, MONITORING AND EVALUATION

- Evaluation of Innovative Actions Programme 2002-2003 of the Region of Western Greece (INNACT) for the Regional Development Fund of Western Greece, (2004).
- Technical Consultant for the initiation of actions of the Operational Program Fisheries 2000 - 2006 for the year 2001.
- Technical consultant for the implementation of actions and projects of the Greek Operational Programme for Fisheries 2000-2006 for the Ministry of Agriculture for the year 2002.
- Technical Consultant for the implementation of actions and projects of the Greek Operational Programme for Fisheries 2000-2006 for the Ministry of Agriculture for the years 2003-2004.
- Project Management of the Greek Network Unit of LEADER+ 2003-2008 for the Ministry of Agriculture, (2003).
- Integrated Information System for the actions of the 2nd Axis of the Operational Program “Agricultural Development - Restructuring of the Countryside 2000-2006”. Ministry of Agriculture, Management Unit of the Operational Program “Agricultural Development – Restructure of the Countryside (2002-2003).
- Provision of expertise for the implementation of the study related to the “Development of specifications of five regions in Greece for the monitoring of their

development in connection to the implemented programmes in each region” within the framework of LEADER+ Community Initiative, (2003).

- Consultant for the ex- post evaluation of the sub-programs 3-8 of the Operational Programme “Development of the Agricultural Sector 1994-1999” for the Ministry of Agriculture, (2002).
- Integrated Information System for the actions of the 2nd Axis of the Operational Programme “Agricultural Development and Restructuring of the Countryside 2000-2006” for the Ministry of Agriculture, (2002).
- Project Management of the Greek Support Unit of the Leader II Network 1999-2002 for the Ministry of Agriculture, (1999).
- Ex-ante evaluation of the Operational Programme “Fisheries 2000-2006” for the Ministry of National Economy and Ministry of Agriculture, (1999).
- Provision of expertise for the Operational Program of Fisheries 1994 –1999 for the National Economy, (1996).

#### 4.5 PROMOTION AND COMMUNICATON

- Communication Strategy and Action Plan for the Implementation of the Communication and Publicity Programme of the Operational Programme “Agricultural Development and Restructuring of the Countryside 2000-2006” for the Ministry of Agriculture in collaboration with ADEL SA, (2003)
- Communication Strategy and Action Plan for the Implementation of the Communication and Publicity Programme of the Operational Programme “Fishery 2000-2006” for the Ministry of Agriculture in collaboration with LEOUSSIS SA, (2003).
- Action Plan for the Implementation of the Publicity Programme of the Operational Programme “Leader+ Community Initiative 2003-2004” for the Ministry of Agriculture in collaboration with LEON & PARTNERS SA, (2003)
- Provision of Consultancy Services for the “Finalisation of proposals related to the Communication Strategy and Action Plan of the Publicity of the Greek Communal Support Framework 2000-2006” for the Ministry of National Economy as member of the consortium ACTION, (2003).
- Technical Specification for the Public Tender procedure for the “Selection of Communication Consultant” for the National Fund of Road Construction, (1999).
- Provision of Consultancy Services for the Regional Operational Programmes of Ionian Islands, Epirus and Western Greece for the Ministry of National Economy (1998).

## 5. HUMAN RESOURCES INFORMATION

The company is organized and operates in accordance with the European standards for Business Organization and Management Consultancy Companies. Thus, it has created a “critical mass” of Consultants who are employed on a permanent basis. At the same time, the company is staffed with the necessary personnel required in order to coordinate and support its consultancy work. In the field of cooperation, Lamans works only with selected Consultancy Companies from Greece and Abroad, which are distinguished for the high level of services they provide.

The number of employees per category and specialization is shown in the following table:

### A. SCIENTIFIC PERSONNEL

S/N	FULL NAME	SPECIALITY	TITLES OF STUDIES	EXPERIENCE
1.	<b>Dr. CHRISTOS LAMBRIDIS</b>	Economist – Business Administration	<ul style="list-style-type: none"> <li>◆ Degree in Economics Sciences, University of Athens</li> <li>◆ MSc in "Advanced Studies in Management", Salford University</li> <li>◆ MSc in Business Administration (MBA), Bradford University</li> <li>◆ Ph.D. in Management and Administration, Bradford University</li> </ul>	33 years
2.	<b>VALERY – MARY LAMBRIDI</b>	Economist	<ul style="list-style-type: none"> <li>◆ B.A. in Economics, Law School - Economic Department, University of Athens</li> <li>◆ MSc in Economics, University of London, Birbeck College</li> </ul>	30 years
3.	<b>NIKOLAOS MARALETOS</b>	Economist	<ul style="list-style-type: none"> <li>◆ Economic University of Piraeus</li> </ul>	52 years
4.	<b>Dr. GEORGE TRIANTAPHYLLIDIS</b>	Biologist specialized in Hydrobiology	<ul style="list-style-type: none"> <li>◆ Degree in Biology, Aristotle University of Thessaloniki</li> <li>◆ Ph.D. in Applied Biological Sciences, University of Ghent (Belgium)</li> <li>◆ Post-doctoral studies at the Hellenic Center of Marine Research (Greece), Institute of Marine Biological Resources</li> </ul>	17 years
5.	<b>THOMAS FOTSIS</b>	Chemical Engineering	<ul style="list-style-type: none"> <li>◆ National Technical University of Athens</li> </ul>	33 years

S/N	FULL NAME	SPECIALITY	TITLES OF STUDIES	EXPERIENCE
6.	<b>THEOLOGOS PAPAGEORGIU</b>	Ichthyologist	<ul style="list-style-type: none"> <li>◆ Degree in Ichthyology, Department of Aquaculture and Fisheries, Technological Institute of Messologi</li> <li>◆ Msc. in Total Quality Management, University of Paisley</li> </ul>	12 years
7.	<b>VASSILIKI PAPAGEORGIU</b>	Ichthyologist	<ul style="list-style-type: none"> <li>◆ Degree in Ichthyology, Technological Institute of Epeirous, Department of Igoumenitsa, School of Aquaculture and Fisheries</li> <li>◆ MSc in Sustainable Management of Aquatic Environment, University of Thessaly, Department of Agricultural Sciences, School of Agriculture Ichthyology and Aquatic Environment"</li> </ul>	7 year
8.	<b>TATIANA LAMPRIDI</b>	Architect	<ul style="list-style-type: none"> <li>◆ University of Kent</li> </ul>	7 years
9.	<b>ALEXIOS BOTSKOV</b>	IT Technician	<ul style="list-style-type: none"> <li>◆ BS in Computer Science</li> </ul>	2 years
10.	<b>ANDREAS MPOUROS</b>	Lawyer	<ul style="list-style-type: none"> <li>◆ School of Law, University of Athens</li> </ul>	17 years
11.	<b>PAPACONSTANTINOU DIMITRIOS</b>	Architect	<ul style="list-style-type: none"> <li>◆ National Technical University, Athens</li> <li>◆ MSc in Advanced Architectural Studies, Bartlett School of Architecture and Planning</li> <li>◆ PhD in Architecture, Bartlett School of Architecture and Planning</li> </ul>	26 years

## B. ADMINISTRATIVE PERSONNEL

S/N	FULL NAME	SPECIALITY	TITLES OF STUDIES	EXPERIENCE
1.	<b>MARIA VENEDIKI</b>	Executive Secretary	♦ “Company & Industrial Accountancy – Computerization Accountancy” Greek Speaking College KEAS XINI	19 years
2.	<b>MARIA-PENELOPE KAKOULIDI</b>	Assistant Accountant	♦ Department of Computer Accountant IEK AKMI	6 years
3.	<b>ANDRIANI PATSIMA</b>	Assistant Accountant	♦ Department of Accountancy, Technological Institute of Messolongi	1 year
4.	<b>GEORGE GOLFINOPOULOS</b>	Chemical Engineers, Security Technician	<ul style="list-style-type: none"> <li>♦ M.A.Sc in Applied Sciences, Polytechnical School of Romania</li> <li>♦ PhD of the Polytechnical University of Romania</li> <li>♦ DIPLOMA IN MARKETING (C.I.M.) : Strategic Marketing Management &amp; International Marketing Strategy, E.E.Δ.E</li> </ul>	12 years

## C. EXTERNAL COLLABORATORS

S/N	FULL NAME	SPECIALITY	TITLES OF STUDIES	EXPERIENCE
1.	<b>Dr. KATIA FRANGOUEDES</b>	Political and Juridical Scientist	Since 1993, Katia Frangoudes has participated in numerous research programmes funded by the EU (Framework Programme of DG Research, DG Fish, DG Environment) or French authorities. Among others she has participated in the coordinated actions ESSFIN and FISHGOV and she has been the coordinator of the following programmes: COASTMAN- ELSA-PECHE: and FEMMES	19 years
2.	<b>Dr. CONSTANTINOS STAMATOPOULOS</b>	Biostatistician	He is a former FAO expert (Senior Fishery Data Officer). Responsible for fishery statistical development and technical advice to member countries. Preparation of scientific papers on fishery statistics and stock assessment. Preparation of computer software for fishery surveys and stock assessment. Organizing of seminars and training courses on fishery statistics. Project identification, formulation, implementation and evaluation in the sector of fisheries statistical monitoring and management.	38 years

S/N	FULL NAME	SPECIALITY	TITLES OF STUDIES	EXPERIENCE
			He has experience in ASIA: Vietnam, Cambodia, Myanmar, Sri Lanka, Thailand, Iran, Oman, Cyprus, Lebanon EUROPE: Georgia, Greece AFRICA: Egypt, Tunisia, Mauritania, Ivory Coast, Ghana, Togo, Benin, Cameroon, Nigeria, Congo DR, Congo RP, Angola, Gabon, Sao Tomé & Príncipe, Malawi, Tanzania, Burundi, Madagascar LATIN AMERICA and CARIBBEAN: Venezuela, Colombia, Panama, Suriname, Antigua, Br. Virgin Islands, Monserrat, Barbados, Bahamas	
3.	<b>Dr. JOHN KLADAS</b>	Aquaculture & Fisheries expert	An expert in marine aquaculture and management of lagoons. 27 years of proven experience in the field of marine fish aquaculture, hatchery operations, the design and planning of marine aquaculture activities, design and planning of infrastructure (e.g cages), impact of introduction of new species, fish diseases, ecological and environmental impacts, fish feed formulation and development.	27 years
4.	<b>EVRIS PASSARIS</b>	Fisheries & aquaculture marketing specialist	Fish marketing expert with important experience in the countries of the Middle East (Iraq, Jordan, Saudi Arabia, United Arab Emirates, Kuwait, Lebanon) and Africa (Libya, Nigeria, Sudan, Guyana). He has a significant presence in these regions for the export of aquaculture products and construction materials. He was responsible as consultant for the development of the company "BUBIYAN FISHERIES" in Kuwait as the only sea bream aquaculture plant in the Middle East with an annual capacity of 600 tonnes.	33 years
5.	<b>GEORGIOS KATSAS</b>	Financial expert	Director Manager and exterior Collaborator Offices of Economic Studies. Economic Expert of Court of first instance Athens	48 years
6.	<b>Dr. REFIK ORHUN</b>	Aquaculture expert	Tropical marine aquaculture. 25 years of proven experience in the field of marine fish aquaculture, and offshore areas, hatchery operations, the design and planning of marine aquaculture activities, design and planning of infrastructure (e.g cages), impact of introduction of new species, fish diseases, ecological and environmental impacts, fish feed formulation and development.	25 years

## 6. BRIEF PROFILES OF KEY PERSONNEL

Dr. Christos Lambridis (*born in 1951*) holds B.A. in Economics (Athens University, 1969-1974). He has a Diploma for Advanced Studies in Management from Salford University (UK, 1974-1976), and M.B.A. from Bradford University (UK, 1975-1976) with specialty in Finance and Corporate Planning. He also holds a Ph.D. in Management and Administration from Bradford University (1976-1979). He is the President and Managing Director of Lamans s.a. as well as member of the Board of Directors of the Saving Bank of the Hellenic Post-office Organization. He implemented more than 400 studies dealing with market research, costing and financial consulting services during his 33 years career.

Languages: Greek, English, French and a little Arabic.

Valery-Mary Voulgari (*born in 1954*) holds a B.A. in Economics from the University of Athens (1972-1976). She performed postgraduate studies in the University of London (1978-1979) Birkbeck College from where she obtained a Master of Science in Economics. Her business experience initiated in 1979 at Doxiadis Associates (1979-1980) and from 1980-1986) she moved to the Industrial Development Bank (ETBA) at the Financial Analysis Department performing Studies and Financial Analysis. In Lamans she works since 1987. She has an extensive experience in Business plans, Project Management, and Costing studies.

Languages: Greek, English, Italian.

Dr. George Triantaphyllidis (*born in 1967*) studied Biology in the Aristotle University of Thessaloniki (Greece). He holds a Ph.D. in Applied Biological Sciences from the University of Ghent (Belgium) and he contacted post-doctoral Research at the Hellenic Centre for Marine Research in Greece (HUFA metabolism in Artemia) and at the University of Athens. Since June 1999 he is working in the private sector in the field of R&D and consulting for fisheries & aquaculture related projects. He participated in applied projects of live food production & manipulation for aquaculture applications (microalgae, rotifers and Artemia) and new species development (Solea solea and Octopus vulgaris) and has been involved on various national, European and international projects, having expanded the areas of services provided to project management, business planning, re-engineering, and research and development planning. He is experienced in experimental fishing activities with both coastal vessels (selectivity experiments with trammel nets) and bottom trawlers (selectivity experiments with standard knotted codend and knotless codend). Languages: Greek, English.



Thomas Fotsis (*born in 1954*) holds a *Chemical Engineer* degree from the *National Technical University* and has a wide experience in project management in the industry.

*Languages: Greek, English.*

Dimitrios Papakonstantinou (*born in 1956*) holds a degree in *Architecture* from the *National Technical University* and an *MSc* and *PhD* from the *Bartlett School of Architecture and Planning, University College London*. He is wide experience in the following areas: *restoration of Byzantine and post-Byzantine monuments, rehabilitation and restoration design of 19th and early 20th century monuments and listed buildings, additions to monuments, design of churches, survey of ancient monuments and archaeological sites.*

*Languages: Greek, English, French.*

Theologos Papageorgiou (*born in 1976*) studied *Aquaculture and Fisheries* in the *Technological Institute of Messolonghi*. During his studies he was engaged in an *R&D project concerning the capability of vaccination seabass juveniles against Vibrio anguillarum infection*). He holds a *M.Sc. in Total Quality Management* from the *University of Paisley*. In *Lamans* he has been involved on various national and international projects on fisheries and aquaculture, having expanded the areas of services provided to project management, business planning, re-engineering, and research and development planning. He is experienced in experimental fishing activities with both coastal vessels (*selectivity experiments with trammel nets*) and bottom trawlers (*selectivity experiments with standard knotted codend and knotless codend*).

*Languages: Greek, English.*

Vassiliki Papageorgiou (*born in 1980*) studied *Ichthyology* in the *Technological Institute of Epeirous, Department of Igoumenitsa, School of Aquaculture and Fisheries (Greece, 1998-2003)*. She holds a *Master in Sustainable Management of Aquatic Environment* from the *University of Thessaly, Department of Agricultural Sciences, School of Agriculture Ichthyology and Aquatic Environment (2004 - 2007)*. She participated in projects dealing with the conservation of fish stock and has experience in the composition of environmental studies. Also, she has attended meetings and seminars, regarding to the sector of aquacultures and fishery. Since 2007 she is working as a consultant for *Lamans s.a.* as a consultant in the sector of private investments in aquaculture.

*Languages: Greek, English.*



## 7. CONSULTING SERVICES THAT CAN BE PROVIDED BY LAMANS S.A.

Lamans can provide consulting services to organizations of both public and private sectors:

### A. Public sector

- Consulting Services to the various Ministries.
- Legal expertise and harmonization of legislation according to the EU acquis.
- Technical Assistance for the development of agriculture (site selection, land planning, environmental impact assessment, hygiene and quality standards application)
- Marketing analysis and studies
- Business plans and technical analyses
- Elaboration of pre-feasibility and feasibility studies
- HACCP and ISO studies
- Training and capacity building

### B. Private Sector

Lamans can provide experienced managerial consultation in private sector.

- Technical Assistance for the development of agriculture (site selection, land planning, environmental impact assessment, hygiene and quality standards application)
- Marketing analysis and studies
- Business plans and technical analyses
- Elaboration of pre-feasibility and feasibility studies
- HACCP and ISO studies
- Training

## 8. PRESENTATION OF THE RURAL DEVELOPMENT PROJECTS IMPLEMENTED BY LAMANS MANAGEMENT SERVICES S.A.

A brief presentation of some projects implemented by Lamans S.A. in the agricultural and rural development is given below:

1. Provision of Services for Consultancy Support to the Department of Agriculture for the preparation of the National Strategic Plan and the Program for Rural Development 2007-2013 in Cyprus.
2. Operational plans for the Integrated Agricultural Development of Mountainous and Disadvantageous Areas – Region of Epirus (Municipalities of Paramithia, Aherontas and Souli).
3. Business plan within the framework of the Operational Programme “Information Society “for the Region of Western Macedonia.
4. Consultant for Technical Support of Measures of Axis 2 “Interventions in the level of transformation and marketing of the primary agricultural and forestall product” of the Operational Program “Agricultural Development - Reconstruction of the Countryside 2000 - 2006”.
5. Provision of Technical Support Services for measures of the 7th Axis: “Integrated Programmes of the Rural Space” of the Operational Programme Agricultural Development and Restructuring of the Countryside 2000 – 2006”.
6. Preparation of proposals for the selection of a contractor for the Submission of Local development Programs in the framework of the Communal Initiative Leader Plus.
7. Submission of proposals for the selection of a contractor for the Support Structures of the Integrated Development Programs of the Agricultural Sector of the Country’s Regions, in the framework of the Operational Program “Agricultural Development and Restructuring of the Countryside”.
8. Assistance Consultant to the Special Managing Authority of the Operational Programme "Road Axes, Ports and Urban Development" (OP-RAPUD) for specific management issues of the OP-RAPUD.
9. Study for the development of livestock farming in the Region of Western Greece on the basis of farming restructure (with special emphasis on tobacco) for integrated rural development.
10. Study for the development of Kalama's estuaries and Sagiada coastal region.

11. Monitoring methodology of the viable local development of mountainous and island regions.
12. Integrated Information System for the actions of the 2nd Axis of the Operational Program "Agricultural Development and Restructuring of the Countryside 2000-2006".
13. Operational plan for an Integrated Program for the Development of the mountainous zone of Figalia – Andritsenia (Region of Western Greece).
14. Study of the Integrated Rural Development Programme of Arta Prefecture.
15. Study on the management and control system used for the surveillance, the management and the evaluation of the measures taken in favor of the new Farmers in the Third Community Support Framework.
16. Evaluation of the INNOVATIVE ACTIONS PROGRAM OF THE REGION OF WESTERN GREECE (INNACT-RWG) 2002-2003.
17. Ex – ante evaluation of the Operational Programme of "Fisheries 2000-2006".
18. Technical Consultant for the initiation of actions of the Operational Programme Fisheries 2000 - 2006 for the year 2001.
19. Technical Consultant for the implementation of actions and projects of the Greek Operational Programme Fisheries 2000- 2006 for the year 2002.
20. Technical Consultant for the implementation of actions and projects of the Greek Operational Programme Fisheries 2000- 2006 for the years 2003- 2004.
21. Greek Network Unit of LEADER+
22. Development specifications of five regions for close observation of their development in combination with all the applied programs" in the framework of LEADER+ Community Initiative.
23. Consultant for the ex- post evaluation of the sub-programs 3-8 of the Operational Programme "Development of the Agricultural Sector 1994-1999".
24. President and Consultant of the joint venture "Greek Support Unit of the Leader II network".
25. Technical Support as Management Consultant for the Operational Programme of Fisheries 1994 –1999.
26. Specialization of the Communication Strategy/Plan of Action and implementation of publicity proposals of the Operational Programme Agricultural Development and Restructuring of the Countryside 2000-2006.

27. Provision of consultant services for the specification of the Communication Strategy/Plan of Action and the implementation of proposals/actions of Publicity of the Operational Program "Fishery 2000-2006".
28. Plan of Action for the publicity of Leader+ Community Initiative for the years 2003-2004.
29. Impact Evaluation of Aquaculture Interventions in Bangladesh

Ref. 1	Project title	Provision of Services for Consultancy Support to the Department of Agriculture for the preparation of the National Strategic Plan and the Program for Rural Development 2007-2013 in Cyprus.						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Cyprus	40.000	40%	4	Ministry of Agriculture, Natural Resources and Environment in Cyprus	50% EC 50% National Cypriot Funds	4/10/2005 31/8/2006	TECHNOMART Engineering and Project Consultants Ltd Business Architects Consultancy SA
Detailed description of project						Type of services provided		
<p>The consortium carried out the following tasks:</p> <p>A. Proceed in actions that enhanced the current knowledge on the developments, procedures and programming of rural development on a European level.</p> <p>B. Assisted in the elaboration and finalization of the National Strategic Plan for Rural Development within the time limits that are defined by the European Commission and the Cypriot Department of Agriculture. The National Strategic Plan was based on the guidelines of the European Commission and was adjusted to the specific conditions of Cyprus and the special needs of the Cypriot rural areas. For this to be achieved it was necessary to analyze the current conditions and define the main goals, objectives and strategic directions for the forthcoming Programming Period. The National Strategic Plan was submitted to the European Commission in 2006.</p> <p>C. Assist the Department of Agriculture with the preparation of the Program for Rural Development 2007 -2013. The Program Document must be in direct compliance with the goals, objectives and strategic directions that will be included in the National Strategic Plans, which will precede. The consultancy support was related to the implementation procedures of the new program as well as the finalization of the Axis and Measures, including the implementation criteria.</p> <p>The above activities realized through special conferences as well as broader seminars as these defined by the concerned authority and addressed mainly to the Department of Agriculture but also to other beneficiaries that are directly or indirectly related with rural development. Specifically for activities B and C, the consortium submitted also in a written form its contribution (preliminary plans, proposals, etc).</p> <p>Apart from the reports that are mentioned above, the Consortium submitted, after request from the concerned authority, its written contribution on the finalization of the National Strategic Plan and the Program for Rural Development, during the duration of the contract, through the submission of preliminary plans, clarifications, proposals and innovative recommendations to the Department of Agriculture which will follow the guiding directions of the European Union and the Strategies of Lisbon and Göteborg.</p>						<ul style="list-style-type: none"> <li>○ Project Management</li> <li>○ Evaluation of the agricultural sector in Cyprus</li> <li>○ Elaboration and Finalization of the National Strategic Plan for Rural Development</li> <li>○ Preparation of the Program for Rural Development 2007 – 2013</li> </ul>		

Ref. 2	Project title	Provision of Services for Consultancy Support to the Department of Agriculture for the preparation of the National Strategic Plan and the Program for Rural Development 2007-2013 in Cyprus.						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Cyprus	40.000	40%	4	Ministry of Agriculture, Natural Resources and Environment in Cyprus	50% EC 50% National Cypriot Funds	4/10/2005 31/8/2006	TECHNOMART Engineering and Project Consultants Ltd Business Architects Consultancy SA
Detailed description of project						Type of services provided		
<p>The consortium carried out the following tasks:</p> <p>A. Proceed in actions that enhanced the current knowledge on the developments, procedures and programming of rural development on a European level.</p> <p>B. Assisted in the elaboration and finalization of the National Strategic Plan for Rural Development within the time limits that are defined by the European Commission and the Cypriot Department of Agriculture. The National Strategic Plan was based on the guidelines of the European Commission and was adjusted to the specific conditions of Cyprus and the special needs of the Cypriot rural areas. For this to be achieved it was necessary to analyze the current conditions and define the main goals, objectives and strategic directions for the forthcoming Programming Period. The National Strategic Plan was submitted to the European Commission in 2006.</p> <p>C. Assist the Department of Agriculture with the preparation of the Program for Rural Development 2007 -2013. The Program Document must be in direct compliance with the goals, objectives and strategic directions that will be included in the National Strategic Plans, which will precede. The consultancy support was related to the implementation procedures of the new program as well as the finalization of the Axis and Measures, including the implementation criteria.</p> <p>The above activities realized through special conferences as well as broader seminars as these defined by the concerned authority and addressed mainly to the Department of Agriculture but also to other beneficiaries that are directly or indirectly related with rural development. Specifically for activities B and C, the consortium submitted also in a written form its contribution (preliminary plans, proposals, etc).</p> <p>Apart from the reports that are mentioned above, the Consortium submitted, after request from the concerned authority, its written contribution on the finalization of the National Strategic Plan and the Program for Rural Development, during the duration of the contract, through the submission of preliminary plans, clarifications, proposals and innovative recommendations to the Department of Agriculture which will follow the guiding directions of the European Union and the Strategies of Lisbon and Göteborg.</p>						<ul style="list-style-type: none"> <li>○ Project Management</li> <li>○ Evaluation of the agricultural sector in Cyprus</li> <li>○ Elaboration and Finalization of the National Strategic Plan for Rural Development</li> <li>○ Preparation of the Program for Rural Development 2007 – 2013</li> </ul>		

Ref. 2	Project title	Operational plans for the Integrated Agricultural Development of Mountainous and Disadvantageous Areas – Region of Epirus (Municipalities of Paramithia, Aherontas and Souli).						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	34.818	100	2	Region of Epirus	EU	2002 (7 months)	
Detailed description of project						Type of services provided		
<p>The objective of the operational plans was the investigation and the representation of the social, economic and development characteristics of the specific agricultural districts (Municipalities of Paramithia, Aherontas and Souli). According to these characteristics the consultant performed an evaluation of the problems and perspectives of development of each district, defined the objectives and the strategy of development and composed an analytical plan of integrated development actions.</p> <p>There was also an analysis of the harmonization of the development plan with the objectives of the 3<sup>rd</sup> Community Framework Programme (CFP) and the sectoral policies, while the degree of synergy and the effects of the proposed actions was evaluated</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> <li>○ Assessment of social, economic and development characteristics of the region</li> <li>○ Evaluation</li> <li>○ Development plan</li> </ul>		

Ref. 3	Project title	Business plan within the framework of the Operational Programme "Information Society "for the Region of Western Macedonia.						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	105.649	25	4	Region of Western Macedonia	Region of Western Macedonia	04/2002 – 07/2002	ANKO SA INFOGROUP SA
Detailed description of project						Type of services provided		
<p>The project had to develop a Business plan of the Region of Western Greece. The aim of the Business Plan was the tracing of the development, needs particularities and resources of the Region as regards Information Society. The drafting of an integrated proposal for Action Plan in implementing a series of actions for adapting the regional economy and society into the new ICT evolution for the years 2000-2006 was included in the deliverables.</p>						<p>Lamans provided the following services:</p> <p>Current state of play in the region, benchmarking, scenario's development and contribution to the strategic action plan.</p> <ul style="list-style-type: none"> <li>○ Strategic development</li> <li>○ Socioeconomic studies</li> <li>○ Quality management</li> </ul>		



Ref. 4	Project title	Consultant for Technical Support of Measures of Axis 2 "Interventions in the level of transformation and marketing of the primary agricultural and forestall product" of the Operational Program "Agricultural Development - Reconstruction of the Countryside 2000 - 2006".						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	301.675,16 €	100	3	Ministry of Agriculture, Special Authority of OP "Agriculture and Reconstruction of the Countryside 2000-2006"	European Agricultural Fund of Orientation and Guarantees - Department of Orientation 69,32% and National Resources 30,68%	10/2003 – 02/2006	
Detailed description of project						Type of services provided		
<p>The role of the Consultant was to assist the final beneficiaries (Department of planning and agricultural structures and Department of development of forestall resources) of Measures 2.1 and 2.2 of the 2nd Axis "<b>Interventions in the level of transformation and marketing of the primary agricultural and forestall product</b>" of the Operational Program "Agricultural Development And Restructuring of the Countryside 2000-2006", in order to ensure the effective implementation and operation of the aid that is foreseen by these Measures. The consultant provided mainly support in the fields of technical specifications, absorption of financing, and achievement of the objectives. More specifically, the objective of the project was to</p> <ul style="list-style-type: none"> <li>- plan and design the monitoring system of actions and projects, in co-operation with the final beneficiaries, adjusted to the specifications of the measures of Axis 2 and taking into consideration the typical monitoring system, as defined by the circular of the Ministry of Economy to the Management Authorities (monthly expenses report, quarterly monitoring reports, yearly reports)</li> <li>- provide the necessary know-how and support to the final beneficiaries for drafting and submission for approval of the Project Technical Reports</li> <li>- monitor the implementation progress of the projects that were approved by the Management Authority, inserting also all the necessary data to the information system that was designed and implemented, as well as the provision of recommendations and support to the final beneficiaries and the Management Authority for complying with the existing regulations of the national and European law, especially for issues on competition, environment, common agricultural policy and gender equality.</li> </ul>						<p>Lamans provides the following services:</p> <ul style="list-style-type: none"> <li>○ Technical Support for the implementation of planned interventions (support in drafting of tenders, in procedures for submission of proposals, etc)</li> <li>○ Follow-up of implementation of Axis 2 (monitoring of the technical and economic objectives of the action that have been included in the Measures of the Axis) according to the requirements of the completed information system, the national or Community regulations and the existing information systems.</li> <li>○ Identification of problems during the implementation of actions and provision of alternative solutions, taking into consideration the existing institutional frame and by informing the Managing Authority of the Operational Programme.</li> <li>○ Accompanying measures and support actions for the improvement and more effective implementation of the measures.</li> </ul>		

<b>Ref. 5</b>	<b>Project title</b>	Provision of Technical Support Services for measures of the 7th Axis: "Integrated Programmes of the Rural Space" of the Operational Programme Agricultural Development and Restructuring of the Countryside 2000 - 2006".						
<b>Name of legal entity</b>	<b>Country</b>	<b>Overall project value (EUR)</b>	<b>Proportion carried out by candidate (%)</b>	<b>No of staff provided</b>	<b>Name of client</b>	<b>Origin of funding</b>	<b>Dates (start/end)</b>	<b>Name of partners if any</b>
Lamans s.a.	Greece	130.423,69€ Overall Axis value: 2.955.000.000€	100	1	Infogroup working for the Ministry of Agriculture	EU	2004 - 2006	
<b>Detailed description of project</b>						<b>Type of services provided</b>		
<p>The role of the Consultant was to facilitate the operation of the 7<sup>th</sup> Axis of the Program by providing experts to the Client that supports Public Servants that constitute the core of the decision-making team for the Program and the entire Ministry. Among the tasks of the Consultant was the provision of services for the organization, operation and monitoring of the different projects funded by the Program, to consult and advise the Client and the decision making bodies for the Programme. In addition, the Technical Consultant was responsible to produce a number of reports and case studies concerning the operation of the Programme.</p>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> <li>○ Technical Assistance</li> <li>○ Rural Development</li> <li>○ Support in organizing Administrative structures</li> </ul>		

Ref. 6	Project title	Preparation of proposals for the selection of a contractor for the Submission of Local development Programs in the framework of the Communal Initiative Leader Plus.						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	131.890	100	4	Development Company of Trihonida sa , Development Company of Rodopi sa, Development Company of Olympia sa, Development Company of Corfu sa, Development Company of Kefallonia & Ithaki sa	EU	2002 (2 months)	
Detailed description of project						Type of services provided		
<p>The task was to the consultant by the above-mentioned Development Corporations in the framework of the relevant request for services launched by the Ministry of Agriculture. The consultant offered the following services:</p> <ul style="list-style-type: none"> <li>• Definition of the areas for the implementation of the local program and analysis of the existinf situation</li> <li>• Formation of the contents of the local program</li> <li>• Proposal of complementary programs</li> <li>• Financial planning</li> <li>• Information and communication actions</li> <li>• Evaluation</li> </ul>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> <li>○ Assessment of social, economic and development characteristics of the region</li> <li>○ Evaluation</li> <li>○ Swot analysis</li> <li>○ Financial planning</li> <li>○ Dissemination</li> </ul>		

Ref. 7	Project title	Submission of proposals for the selection of a contractor for the Support Structures of the Integrated Development Programs of the Agricultural Sector of the Country's Regions, in the framework of the Operational Program "Agricultural Development and Restructuring of the Countryside".						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	27.870	100	4	Development Company of Rodopi sa, Development Company of Western sa, Development Company of Dodekanisos sa, Development Company of Heraklio sa, ASIK SA, KTADA SA, Union of East -Thraki Development Company & Eureka sa	EU	2002 (2 months)	
Detailed description of project						Type of services provided		
<p>The consultant prepared and submitted the proposals of the above-mentioned Development Corporations.</p> <p>The main objectives of the proposals were:</p> <ul style="list-style-type: none"> <li>• The improvement of the competitiveness of the agricultural sector of Greece</li> <li>• The viable and integrated development of the Greek countryside</li> <li>• The protection of the environment</li> </ul> <p>The consultant highlighted the structural deficiencies and the perspectives of development of each region and proposed ways of overcoming of the regional problems. In addition he proposed ways of collaboration and coordination between the central and regional authorities and indicated actions for the protection of the natural and cultural environment. Finally, he proposed ways for the encouragement of investments aiming at the increase of the agricultural productivity, the improvement of trading and processing conditions, the increase of employment and the strengthening of the income of the local population.</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> <li>○ Assessment of social, economic and development characteristics of the region</li> <li>○ Evaluation</li> <li>○ Development plan</li> </ul>		

Ref. 8	Project title Assistance Consultant to the Special Managing Authority of the Operational Programme "Road Axes, Ports and Urban Development" (OP-RAPUD) for specific management issues of the OP-RAPUD.							
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	83.655	60	2	Subcontractors to Alpha Metrics Ltd,	General Secretariat for Public Works of the Hellenic Ministry of Environment, Physical Planning and Public Works	05/09/2006 – 05/11/2007	
Detailed description of project						Type of services provided		
<p>The aim of the project is the provision of supporting services to the Special Managing Authority of the OP-RAPUD on the following issues:</p> <p>A. Examination of the co-financed actions of the Programme on the application of the “polluter pays” principle, recording of the current practices on a national, European Community and EU Member States level and methodology recommendation for the application of the principle in the frame of preparations for the planning and formation of objectives of the Programme of the General Secretariat for Public Works of the Hellenic Ministry of Environment, Physical Planning and Public Works under the 4<sup>th</sup> Programming Period.</p> <p>B. Collection from the Final Beneficiaries of the Programme, recording and analytical examination of data for selected outcome indicators of the Programme, for which the need for a more detailed approach resulted in the frame of the Interim Evaluation, in order to exploit the results both for the need of the completion of the current OP-RAPUD, and during the planning phase of the Programme for the next Programming Period.</p> <p>If required during the implementation of the Project, the consultant will co-operate with the consultants responsible for the elaboration of the Ex ante and the Strategic Environmental Appraisal of the Operational Programme of “Reinforcing Accessibility” of the Programming Period 2007 – 2013.</p>						<p>Lamans provides the following services:</p> <ul style="list-style-type: none"> <li>○ Collection of all the data that relate to the application of the “polluter pays” principle in Greece</li> <li>○ Collection of all necessary information that relate to EU Member State practices, and of the proposals-opinions of the European Commission and its related institutes</li> <li>○ Methodology Recommendation on the application of the “polluter pays” principle for co-financed projects of the General Secretariat for Public Works of the Hellenic Ministry of Environment, Physical Planning and Public Works</li> <li>○ Co-operation with the Final Beneficiaries of the Programme for the collection of the necessary data for selected outcome indicators of the Programme</li> <li>○ Analysis of the selected indicators and preparation of proposals for reforming them in view of the Programme of the General Secretariat for Public Works of the Hellenic Ministry of Environment, Physical Planning and Public Works for the 4th Programming Period.</li> </ul>		

<b>Ref. 9</b>	<b>Project title</b>	Study for the development of livestock farming in the Region of Western Greece on the basis of farming restructure (with special emphasis on tobacco) for integrated rural development.						
<b>Name of legal entity</b>	<b>Country</b>	<b>Overall project value (EUR)</b>	<b>Proportion carried out by candidate (%)</b>	<b>No of staff provided</b>	<b>Name of client</b>	<b>Origin of funding</b>	<b>Dates (start/end)</b>	<b>Name of partners if any</b>
Lamans s.a.	Greece	142.800	65%	6	Ministry of Rural Development and Food	Ministry of Rural Development and Food	2006 (4 months)	Business Architects Consultants SA
<b>Detailed description of project</b>						<b>Type of services provided</b>		
<p>The aim of study was the analysis of rural and economic environment in the Region of Western Greece, aiming at the redefinition and the hierarchy of needs of the Region, after the reformation of CRP, to be considered during 4th Programme Period 2007 - 2013. The project was formed in three (3) phases:</p> <p>1<sup>st</sup> Phase: Analysis of current situation of the region to natural, economic, social resources and development assistance.</p> <ul style="list-style-type: none"> <li>➤ Character of areas and prefectures in the Region</li> <li>➤ Social-economic profile of the area. <ul style="list-style-type: none"> <li>• Demographic Trends.</li> <li>• Economic Performance in the Region.</li> <li>• Characteristics of the primary sector.</li> <li>• Characteristics of the secondary sector.</li> <li>• Characteristics of the tertiary sector.</li> <li>• Natural and Cultural Environment.</li> </ul> </li> <li>➤ Economic and Social Infrastructure - Development Assistance <ul style="list-style-type: none"> <li>• Technical infrastructure - the existing situation.</li> <li>• Legal Environment - Administrative Organization.</li> <li>• Structural interventions in the primary sector to date.</li> </ul> </li> </ul> <p>2<sup>nd</sup> Phase: Identification of new targets and planning the development potential of the region.</p> <ul style="list-style-type: none"> <li>➤ Competitiveness and orientation production based on market-model production-quality innovative products.</li> <li>➤ Environmental balance.</li> <li>➤ Creating new jobs and opportunities in rural areas.</li> </ul> <p>3<sup>rd</sup> Phase: Presentation of proposal for public consultation.</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> <li>○ Analysis of statistic data</li> <li>○ Analysis National and Community Policies</li> <li>○ Analysis of current situation</li> <li>○ SWOT Analysis</li> <li>○ Interviews and recommendations</li> <li>○ Public Consultation</li> <li>○ Proposed Measures and Interventions</li> <li>○ Regional and Local Development services</li> </ul>		

Ref. 10	Project title							
	Study for the development of Kalama's estuaries and Sagiada coastal region.							
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	97.666	44,05%	1	Prefecture of Thesprotia	Prefecture Authority of Thesprotia	4/2004 – 4/2005	OIKOS Ltd
Detailed description of project						Type of services provided		
<p>Objectives of the study is the recognition of the role of fishermen and the other factors in the sector of fishery, with regard to the economic, social and cultural situation. The study aims at the promotion of growth of additional coastal activities (such as sport fishing), which can provide alternative complete or partial employment in the coastal populations that depend from the fishery.</p> <p>Lamans has undertaken the development of those parts of the study that concern the fishing activities of the region, the appointment of the regional role of fishermen and the configuration of proposals for achieving growth in the fishery sector.</p>						<p>The following actions were performed in order to integrate the study:</p> <ul style="list-style-type: none"> <li>○ Field research.</li> <li>○ Studying previous studies and international bibliography.</li> <li>○ Concentration of special information with regard to the operation of programs of appointment of regions dependent from fisheries sector in other countries.</li> <li>○ Provision of data and information from representatives of regional institutions and from individuals with experience in concrete sectors.</li> </ul>		

Ref. 11	Project title	Monitoring methodology of the viable local development of mountainous and island regions.						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	34.000	100	2	Athens University of Agriculture	Ministry of Agriculture	11/2003 - 12/2003	
Detailed description of project						Type of services provided		
<p>Lamans undertook the study: "Observation methodology of the viable local development of mountainous and island regions" on behalf of Athens University of Agriculture. This study was presented in the 5th Meeting of LEADER+ Community Initiative Steering Committee that was realised on 24/06/2004.</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> <li><input type="radio"/> Regional Development</li> <li><input type="radio"/> Local development</li> </ul>		



Ref. 12	Project title	Integrated Information System for the actions of the 2nd Axis of the Operational Program "Agricultural Development and Restructuring of the Countryside 2000-2006"						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	39.600	100	3	Ministry of Agriculture	EU	2002 (2 months)	
Detailed description of project						Type of services provided		
<p>The project was related to the development of an information system which supported the reinforcement procedures of investment schemes for processing and trading of agricultural and forestry products, within the context of the 2<sup>nd</sup> Axis of the Operational Program "Agricultural Development and Restructuring of the Countryside 2000-2006" of the Ministry of Agriculture.</p> <p>The information system covered the related activities for reinforcement of the investments, i.e. collection of petitions, evaluation, incorporation and surveillance, in a way which allowed the computerization of the procedures and the collected data of the existing manual system. The development of the system was based on the Operational Standards as they were elaborated within the context of the project.</p> <p>More analytically, the information system is composed by four separate modules, as follows:</p> <ul style="list-style-type: none"> <li>• Proposal Management Module</li> <li>• Evaluation Support Module</li> <li>• Incorporation Support Module</li> <li>• Investment Surveillance Module</li> </ul>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> <li>○ Assessment of the needs of the Competent Authority.</li> <li>○ Development of the Information System according to the standards determined by the Competent Authority.</li> </ul>		

<b>Ref. 13</b>	<b>Project title</b>	Operational plan for an Integrated Program for the Development of the mountainous zone of Figalia – Andritsena (Region of Western Greece).						
<b>Name of legal entity</b>	<b>Country</b>	<b>Overall project value (EUR)</b>	<b>Proportion carried out by candidate (%)</b>	<b>No of staff provided</b>	<b>Name of client</b>	<b>Origin of funding</b>	<b>Dates (start/end)</b>	<b>Name of partners if any</b>
Lamans s.a.	Greece	82.171,68	100	2	Region of Western Greece	EU	2002 (3 months)	
<b>Detailed description of project</b>						<b>Type of services provided</b>		
<p>The main objective of the study was the formation of a strategy and an action plan for the implementation of an integrated and sustainable development of the region based on the activation of its potential and comparative advantages.</p> <p>The consultant designed an integrated regional development program based on the special features of the region (geographic position, geomorphology, spatial development, natural and cultural environment, development groups, demographic composition etc.)</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> <li>○ Assessment of social, economic and development characteristics of the region</li> <li>○ Evaluation</li> <li>○ Development plan</li> </ul>		

Ref. 14	Project title	Study of the Integrates Rural Development Program of Arta Prefecture.						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	44.020	100	3	LEADER Network Uniit – Ministry of Agriculture	LEADER Network Uniit – Ministry of Agriculture	2001 (3 months)	
Detailed description of project						Type of services provided		
<p>The project was assigned by the Ministry of Agriculture via the LEADER Network Uniit. Scope of the project was the exploration and display of social, economic and developmental dynamics that characterize a specific rural region of Arta's Prefecture that included the Municipalities of Agnanton, Pramanton, Athamantias, Heraklias, Tetrphyllias, G. Karaiskai, Peta and the Communities of Melissourgon and Theodorianon.</p> <p>Based in this analysis, the Consultant determined the development strategy and drew up an analytic plan of integrated interventions. Finally the Consultant conformed the particular developmental plan to the objectives of the 3<sup>rd</sup> CSF so that can the interventions be eligible in the framework of new CSF.</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> <li><input type="radio"/> Regional Development services</li> <li><input type="radio"/> Local development services</li> </ul>		

<b>Ref. 15</b>	<b>Project title</b>	Study on the management and control system used for the surveillance, the management and the evaluation of the measures taken in favor of the new Farmers in the Third Community Support Framework.						
<b>Name of legal entity</b>	<b>Country</b>	<b>Overall project value (EUR)</b>	<b>Proportion carried out by candidate (%)</b>	<b>No of staff provided</b>	<b>Name of client</b>	<b>Origin of funding</b>	<b>Dates (start/end)</b>	<b>Name of partners if any</b>
Lamans s.a.	Greece	117.340 €	100	3	Ministry of Agriculture	EU	2000 (6 months)	
<b>Detailed description of project</b>						<b>Type of services provided</b>		
<p>The financial aid of the new farmers consists a specific, independent measure in The Operational Program “Development and reorganization of the Countryside”, held by the Third Communal Support Framework”. The Consultant provided the Minister of the Ministry of Agriculture and all responsible political authorities involved in the decision making process, with all necessary and up-to-date information for the strategy planning of specific actions and designed a new, more flexible control system for the project management and the evaluation of the progress of the project, taking into account the problems and inconveniences encountered during the Second Communal Support Framework.</p>						<ul style="list-style-type: none"> <li>○ Agricultural development</li> <li>○ Project management</li> <li>○ Strategic development</li> <li>○ Socioeconomic study</li> <li>○ Design of a flexible control system</li> </ul>		

<b>Ref. 16</b>	<b>Project title</b>	Evaluation of the INNOVATIVE ACTIONS PROGRAM OF THE REGION OF WESTERN GREECE (INNACT-RWG) 2002-2003.						
<b>Name of legal entity</b>	<b>Country</b>	<b>Overall project value (EUR)</b>	<b>Proportion carried out by candidate (%)</b>	<b>No of staff provided</b>	<b>Name of client</b>	<b>Origin of funding</b>	<b>Dates (start/end)</b>	<b>Name of partners if any</b>
Lamans s.a.	Greece	4.796,61	100	2	Regional Development Fund of Western Greece	EU	2004	
<b>Detailed description of project</b>						<b>Type of services provided</b>		
<p>The Program has been elaborated by Region of Western Greece (RWG) prefecture to support innovation in its geographical and administrative limits while at the same time reducing the “technological gap” that separates it from other more developed regions in the European Union. Towards this aim it has chosen to cover through a well-planned number of actions all the three strategic themes of the ERDF INNOVATIVE ACTIONS with the view of vivifying its regional economy, boosting its regional development and stressing and maintaining its regional identity. Program was attempting to play a supplementary but crucial role to the application of state-of-the-art and emerging innovative mechanisms and processes to high priority regional sectors such as competitiveness of SMEs, health and safety of citizens, transition to the new digital economy and support of the traditional production sector.</p> <p>The Program was continually assessed with an evaluation scheme and completed with final evaluation. As a part of assessment, LAMANS was acting as an independent evaluator to support partners to succeed reaching their goals and objectives. Introduced on-going and ex-post evaluation studies.</p>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> <li>○ Regional Development</li> <li>○ Design of a flexible control system</li> </ul>		

Ref. 17	Project title							
	Ex - ante evaluation of the Operational Programme of "Fisheries 2000-2006".							
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	59.575	100	5	Ministries of National Economy & Agriculture	75% FIGG and 25% Ministry of Economy and Economics	01/1999 – 12/1999	
Detailed description of project						Type of services provided		
<p>The Operational Programme "Fisheries 2000-2006" determines the developmental strategy of the fishery sector adjusted to the standards and requirements of the Common Fisheries Policy. The stages followed by the Consultant for the ex- ante evaluation of the Operational Programme were the following: The Consultant collected the data of the on-going evaluation of the previous Operational Programme "Fisheries 1994-1999" and the Programme Initiative Pesca 1994-1999 in order to examine the politics adopted by the Programmes. The Consultant examined the strengths and weaknesses, the opportunities and threats of the fisheries sector, applying the SWOT analysis evaluation tool. Based on the findings of the previous phases, the Consultant pursued and evaluated the plans of the Operational Programme, its realization and its predicted consequences as well as the systems used for the management and the control of the project. The Consultant processed and produced a number of quantified key indicators for the evaluation of the coherence, both internal and external, of the Programme as well as for the evaluation of the absorbance of the funds provided to the Operational Programme. The study examined the development of a customized software for the reporting of the incoming data from different sources of information (databases of the Ministry, the Operational Programme and the Operational Consultant Management). The output of the program would be special reports based on socio- economic data, starting price data and the database of the Program. The Consultant prepared special evaluation reports.</p> <p>The consultant participated in the reorganization of the Operational Programme from the beginning and assisted the Management Authorities until the final plans.</p>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> <li>○ Fisheries and Aquaculture development</li> <li>○ Ex- ante evaluation</li> <li>○ Strategic development</li> <li>○ Collection and evaluation of previous evaluation studies</li> <li>○ SWOT analysis</li> <li>○ Evaluation o the strategic planning of the Programme</li> <li>○ Production of quantified key indicators</li> <li>○ Development of a tailor- made software</li> <li>○ Preparation of special reports</li> </ul>		

Ref. 18	Project title Technical Consultant for the initiation of actions of the Operational Programme Fisheries 2000 - 2006 for the year 2001.							
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	111.519	100	4	General Directorate of Fisheries, Ministry of Agriculture	75% FIGG and 25% Ministry of Economy and Economics	2001	
Detailed description of project						Type of services provided		
<p>The role of the Technical Consultant was to assist in the initiation of the implementation of the Programme by supporting the Management Bodies. The tasks of the Technical Consultant of the Programme was the provision of the following indicative services:</p> <ul style="list-style-type: none"> <li>• Preparation of legislative drafts for the implementation of the Measures.</li> <li>• Preparation of application guidelines for the final beneficiaries of the Programme.</li> <li>• Assistance to the Management Body and the General Directorate of Fisheries for the revision of the Complement of the Programme.</li> <li>• Reporting of the Programme's progress.</li> <li>• Study for the identification of the weaknesses of the Programme's implementation procedures and proposals for strengthening the identified weaknesses.</li> </ul>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> <li>○ Support to the Management Body of the General Directorate of Fisheries</li> <li>○ Case studies for strengthening the Programme's implementation procedures</li> <li>○ Preparation of implementation legislative drafts</li> <li>○ Preparation of application and practice guidelines to the final beneficiaries</li> <li>○ Reporting of the Program's progress</li> </ul>		

<b>Ref. 19</b>	<b>Project title</b>	Technical Consultant for the implementation of actions and projects of the Greek Operational Programme Fisheries 2000- 2006 for the year 2002.						
<b>Name of legal entity</b>	<b>Country</b>	<b>Overall project value (EUR)</b>	<b>Proportion carried out by candidate (%)</b>	<b>No of staff provided</b>	<b>Name of client</b>	<b>Origin of funding</b>	<b>Dates (start/end)</b>	<b>Name of partners if any</b>
Lamans s.a.	Greece	130.000	100	6	Directory of Fisheries, Ministry of Agriculture	EU	1/2002 – 12/2002	
<b>Detailed description of project</b>						<b>Type of services provided</b>		
<p>The role of the Consultant was to facilitate the operation of the Programme by supporting the Management bodies that where formed by Public Servants that constitute the core of the decision-making team for the Programme and the entire Ministry. Among the tasks of the Technical Consultant for the Operational Programme of Fisheries 2000 – 2006 was the provision of services for the organization, operation and monitoring of the different projects funded by the Programme, to consult and advice the General Directorate of Fisheries and the decision making bodies for the Programme. In addition the Technical Consultant provided services to The Hellenic Ministry of National Economics for the monitoring and financial surveillance of the Programme. The Technical Consultant was responsible to produce a number of reports and case studies concerning the operation of the Programme and the different sectors of fisheries that are assisted by the Programme.</p>						<ul style="list-style-type: none"> <li>○ Support to the Management Bodies</li> <li>○ Operation and monitoring of the different projects funded by the Programme</li> <li>○ Consult and advice the General Directorate of Fisheries</li> <li>○ Services to The Hellenic Ministry of National Economics for the monitoring and financial surveillance of the Programme</li> </ul>		



Ref. 20	Project title	Technical Consultant for the implementation of actions and projects of the Greek Operational Program Fisheries 2000- 2006 for the years 2003- 2004						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	370.500	100	10	Directory of Fisheries, Ministry of Agriculture	EU	1/2003 – 12/2004	
Detailed description of project						Type of services provided		
<p>Lamans offer services as the Technical Consultant for the Operational Program of Fisheries 2000-2006. The role of the Technical Consultant will be to facilitate the operation of the Program by supporting the Management bodies, formed by Public Servants, that constitutes the core of the decision making team for the Program and the entire Ministry.</p> <p>Among the tasks of the Technical Consultant for the Operational Program of Fisheries 2000 – 2006 is to provide services for the organization, operation and monitoring of the different projects funded by the Program, to consult and advice the General Directorate of Fisheries and the decision making bodies for the Program. In addition, the Technical Consultant will provide services to The Hellenic Ministry of National Economics for the monitoring and financial surveillance of the Program. The Technical Consultant is also responsible for preparing a number of reports and case studies concerning the operation of the Program and the different sectors of fisheries that are benefited by the Program.</p>						<ul style="list-style-type: none"> <li>○ Support to the Management Bodies</li> <li>○ Operation and monitoring of the different projects funded by the Program</li> <li>○ Consult and advice the General Directorate of Fisheries</li> <li>○ Services to The Hellenic Ministry of National Economics for the monitoring and financial surveillance of the Program</li> </ul>		

Ref. 21	Project title							
	Greek Network Unit of LEADER+							
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	1.302.711.30€ plus VAT	100	12	Hellenic Ministry of Agriculture	The project is financed by EAGGF Guidance section and by the Ministry of Greece	11/2003 - 12/2008	
Detailed description of project						Type of services provided		
<p>Leader+ is one of four initiatives financed by EU structural funds and was designed to help rural actors consider the long-term potential of their local region. It was encouraging the implementation of integrated, high-quality and original strategies for sustainable development and it had a strong focus on partnership and networks of exchange of experience. The priority themes of LEADER+ were:</p> <ol style="list-style-type: none"> <li>1. making the best use of natural and cultural resources,</li> <li>2. improving the quality of life in rural areas,</li> <li>3. adding value to local products</li> <li>4. use of new know-how and new technologies to make products and services in rural areas more competitive.</li> </ol> <p>Leader+ is structured around three actions. The third action is Networking.</p> <p>The Greek National network of LEADER+ (Action 3), provided information to the LAGs (Local Action Group) and acted as a forum for information exchange on experience and know-how. Further, it delivered assistance for local and trans-national cooperation. Forty LAGs have been appointed in Greece.</p>						<p>The missions of National Network Unit and its main services that are provide by Lamans were :</p> <ul style="list-style-type: none"> <li>○ To reinforce the effects of the LEADER+ Program in enhancing exchanges of local development experiences and know-how</li> <li>○ To be in touch with other European Units and Observatory of Rural Territories</li> <li>○ To disseminate experiences linked to rural, local, regional, national and international development</li> <li>○ To support LAGs, especially on the “pilot” concept with seminars, workshops, methodological guidelines etc.</li> </ul> <p>To support the LAGs, the Greek Network Unit regularly organises both national and regional seminars. Also, on the Web site of Greek Network Unit, LAGs from Greece and other countries benefit of all the information that is available (news, publications, discussion etc.)</p>		

<b>Ref. 22</b>	<b>Project title</b>	Development specifications of five regions for close observation of their development in combination with all the applied programs" in the framework of LEADER+ Community Initiative.						
<b>Name of legal entity</b>	<b>Country</b>	<b>Overall project value (EUR)</b>	<b>Proportion carried out by candidate (%)</b>	<b>No of staff provided</b>	<b>Name of client</b>	<b>Origin of funding</b>	<b>Dates (start/end)</b>	<b>Name of partners if any</b>
Lamans s.a.	Greece	18.150	100	2	DIADIKASIA SA	Ministry of Agriculture	11/2003 - 01/2004	
<b>Detailed description of project</b>						<b>Type of services provided</b>		
<p>Lamans participated in the compilation of the study: "Development specifications of five regions for close observation of their development in combination with all the applied programs" in the framework of LEADER+ Community Initiative.</p> <p>DIADIKASIA SA undertook the study from the Ministry of Agriculture. Lamans assisted effectively in the elaboration of the study as it allocates big experience in LEADER+ Community Initiative having in progress the five-year project of the Greek Network Unit of LEADER+.</p>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> <li><input type="radio"/> Regional Development services</li> <li><input type="radio"/> Local development services</li> <li><input type="radio"/> LEADER+ specialization</li> </ul>		

<b>Ref. 23</b>	<b>Project title</b>	Consultant for the ex- post evaluation of the sub-programs 3-8 of the Operational Programme “Development of the Agricultural Sector 1994-1999”.						
<b>Name of legal entity</b>	<b>Country</b>	<b>Overall project value (EUR)</b>	<b>Proportion carried out by candidate (%)</b>	<b>No of staff provided</b>	<b>Name of client</b>	<b>Origin of funding</b>	<b>Dates (start/end)</b>	<b>Name of partners if any</b>
Lamans s.a.	Greece	90.000 €	100%	5	Ministry of Agriculture	EU	08/2002-10/2002	
<b>Detailed description of project</b>						<b>Type of services provided</b>		
<p>The ex-post evaluation of the operational programme included the collection of data on the progress of the physical and financial part of the project as well as the consequences of the realisation of the programme to basic measures, such as:</p> <ul style="list-style-type: none"> <li>• Employment in the primary sector,</li> <li>• The contribution of the production to GDP,</li> <li>• The differentiation of the investments of the public sector,</li> <li>• The contribution of private investments</li> </ul> <p>As well as various other macro- economic factors of the agricultural sector. The evaluation was based on a measure and sub measure level.</p>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> <li>○ Agriculture Development</li> <li>○ Ex-post evaluation</li> <li>○ Primary data collection</li> <li>○ Survey to participants in the program and to people and organizations subsidized by the program</li> <li>○ Evaluation of the credibility of the collected data</li> <li>○ Statistical analysis and evaluation of the accumulated data.</li> <li>○ Interim and final report</li> </ul>		

Ref. 24	Project title							
President and Consultant of the joint venture "Greek Support Unit of the Leader II network"								
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	851.064€	50	3	Ministry of Agriculture	EU	01/01/1999-31/12/2001	PETA sa – HELADA sa
Detailed description of project						Type of services provided		
<p>The LEADER-II initiative in Greece promoted rural development through the participation of people from the countryside in the development of their region. LAMANS as main participant in the Greek Support Unit had the following key roles:</p> <ul style="list-style-type: none"> <li>➤ To act as a point of contact about the LEADER programme in Greece.</li> <li>➤ To liase with community organisations, the Agent Network, the LEADER support team and the Local Action Groups and Municipality Developmental Companies.</li> </ul> <p>During the three-year period LAMANS undertook the following roles: a) to promote rural development and encourage community activity in their local area and b) to increase their knowledge of the local area and its various communities. The role of LAMANS was to act as a point of contact about the LEADER programme in Greece to all interested parties by: promoting and raising awareness of the programme, providing information and advice on the programme, publicising and distributing information on the programme, organising meetings and workshops, explaining the basics of LEADER and what funding schemes the programme operates, liase with community organisations, the Agent Network, the LEADER support team and the Local Action Group. LAMANS had an active part in the LEADER Agent Network through regularly liasing with other local Agents, particularly in areas where community boundaries and interests overlap, by communicating the views of their local areas to the LEADER Agent Network and vice versa. Finally it developed the capacity of the Agent Network's consultative role in preparing and presenting ideas to the LEADER Support team and the Local Action Group.</p> <p>The Greek Support Unit collaborated closely with the developmental companies of the local authorities from all over Greece in order to increase their knowledge for the potential of the LEADER II programme. It promoted the development of the various communities for culture, natural heritage, local associations and clubs, the interests of different age groups, employment and unemployment issues, traditional industries (farming, crafting, forestry and fishing), landscape, geography and tourism, housing and transport issues, local services (post office, shops, sports facilities, health and social services, etc.), education, social life, recreation and history.</p>						<ul style="list-style-type: none"> <li>○ Rural Development</li> <li>○ Strategic Development</li> <li>○ Coordination of the program</li> <li>○ Preparation of meetings and workshops</li> <li>○ Brochures and communication activities</li> <li>○ Developmental studies</li> </ul>		

<b>Ref. 25</b>	<b>Project title</b>	Specialization of the Communication Strategy/Plan of Action and implementation of publicity proposals of the Operational Programme Agricultural Development and Restructuring of the Countryside 2000-2006.						
<b>Name of legal entity</b>	<b>Country</b>	<b>Overall project value (EUR)</b>	<b>Proportion carried out by candidate (%)</b>	<b>No of staff provided</b>	<b>Name of client</b>	<b>Origin of funding</b>	<b>Dates (start/end)</b>	<b>Name of partners if any</b>
Lamans s.a.	Greece	41.002	100	3	ADEL SA	Ministry of Agriculture	05/2003	
<b>Detailed description of project</b>						<b>Type of services provided</b>		
<p>Lamans provided consultancy services during the materialization of the publicity program of the Operational Program Agricultural Development And Restructuring of the Countryside 2000-2006.</p> <p>Particularly:</p> <ul style="list-style-type: none"> <li>• Supported the Planning Team in issues of readjustment or changes and reformations of the Publicity Programme.</li> <li>• Assisted on the determination of the Researches' Framework that was realised in the Framework of the Publicity Programme.</li> <li>• Provided material of documentation.</li> </ul>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> <li>○ Supporting services</li> <li>○ Publicity services</li> </ul>		

Ref. 26	Project title	Provision of consultant services for the specification of the Communication Strategy/Plan of Action and the implementation of proposals/actions of Publicity of the Operational Program "Fishery 2000-2006".						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	27.000	100	3	I.N. LEOUSIS SA	Ministry of Agriculture	05/2003	
Detailed description of project						Type of services provided		
<p>Lamans provided consultancy services during the materialization of the publicity program of the Operational Program "Fishery 2000-2006".</p> <p>Particularly:</p> <ul style="list-style-type: none"> <li>• Supported the Planning Team in issues of readjustment or changes and reformations of the Publicity Programme.</li> <li>• Assisted on the determination of the Researches' Framework that was realised in the Framework of the Publicity Programme.</li> <li>• Provided material of documentation</li> </ul>						<p>Lasmans provided the following services:</p> <ul style="list-style-type: none"> <li><input type="radio"/> Supporting services</li> <li><input type="radio"/> Publicity services</li> </ul>		

Ref. 27	Project title	Plan of Action for the publicity of Leader+ Community Initiative for the years 2003-2004.						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	29.400	100	3	LEON & PARTNERS S.A.	Ministry of Agriculture	05/2003	
Detailed description of project						Type of services provided		
<p>Lamans provided consultancy services during the materialization of the publicity program of Leader+ Community Initiative.</p> <p>Particularly:</p> <ul style="list-style-type: none"> <li>• Supported the Planning Team in issues of readjustment or changes and reformations of the Publicity Program</li> <li>• Assisted on the determination of the Researches' Framework that was realised in the Framework of the Publicity Program</li> <li>• Provided material of documentation</li> </ul>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> <li>○ Supporting services</li> <li>○ Publicity services</li> </ul>		



Ref. 28	Project title							
	Impact Evaluation of Aquaculture Interventions in Bangladesh							
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Bangladesh	325.247	35,5%	8	DANIDA	Denmark	12/2006-1/2009	ORBICON
Detailed description of project						Type of services provided		
<p>This evaluation focused on the impact of Danida-supported aquaculture interventions in Bangladesh from 1989 to 2006, with regard to income, living standards, health and women’s empowerment. From 1989 to 2006 Danida’s support for the three main aquaculture extension interventions in Bangladesh (implemented within the Regions of Mymensingh, Noakhali, and Patuakhali) amounted to nearly DKK 145 million and reached approximately 200,000 households (HHs) through the Mymensingh Aquaculture Extension Project/Component (MAEC), the Greater Noakhali Aquaculture Extension Project /Component (GNAEC), and the Patuakhali &amp; Barguna Aquaculture Extension Project /Component (PBAEC). In December 2006, a consortium made up of Orbicon A/S (Denmark) and Lamans s.a. Management Services (Greece), together with a team of Bangladeshi subcontractors from the Bangladesh Centre for Advanced Studies was contracted by Danida to undertake an impact evaluation of MAEC, GNAEC, and PBAEC. A decision not to include PBAEC was made due to the effects of cyclone Sidr in the Patuakhali and Barguna Region.</p> <p>The Evaluation undertook the following major activities:</p> <ul style="list-style-type: none"> <li>• A comprehensive review of available data and documentation.</li> <li>• A systematic matching of HH data from different survey databases. For Mymensingh a short-run (two years) and long-run (10 years) impact analysis was undertaken. For Noakhali, one analysis was carried out combining data from databases covering 2000-07.</li> <li>• Carrying out 36 Focus Group Discussions (FGDs), six workshops, 21 interviews, and 17 site visits, involving close to 400 women and men.</li> <li>• Data analysis, combining quantitative and qualitative results and findings.</li> </ul> <p>The Evaluation considered four dimensions of impact for participants versus comparable groups of non-participants: 1) Income and consumption expenditures, 2) assets, 3) housing, and 4) nutrition and health. Further, the evaluation contains an analysis of the channels through which these impacts have occurred and of the determinants of change. The evaluation had to work with limited baseline data, and is based on data from available surveys and databases, as well as a number of site visits, workshops, interviews and focus groups discussion. The overall conclusion of the evaluation is that DANIDA-supported interventions successfully achieved their goal: an increase in the value of fish production from aquaculture, and to some extent increased sub-sector employment, resulting in an improvement of the socio-economic position and physical well-being of participating households. In addition, the interventions enabled and supported a period of unprecedented growth in aquaculture production in Bangladesh that affected participants and non-participants alike.</p>						<ul style="list-style-type: none"> <li>○ Project Management</li> <li>○ Socioeconomic evaluation</li> <li>○ Focus Groups Discussions organisation</li> <li>○ Socioeconomic analysis related to natural resource management</li> </ul>		