



LAMANS EXPERIENCE IN THE ENVIRONMENT & SUSTAINABLE DEVELOPMENT

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1. BRIEF COMPANY PROFILE

Lamans, since 1981, provides a wide range of services involving issues regarding Fisheries & Aquaculture, Agriculture & Rural Development, Environment & Sustainable Development, Business Development, Information Technology and Quality Management Systems.

The personnel of Lamans, in collaboration with a wide network of companies and external associates, offers consulting services to private companies, European and international organizations, academic and research institutes, as well as to public bodies and self-administration organizations having as principle its clients' satisfaction with the provision of high quality services.

Lamans, established in modern, fully equipped offices of 700 sqm, has developed a significant team consisting of permanent highly skilled and proficient experts, able to coordinate and support the company's work. The majority of these experts speaks fluently at least two foreign languages and is holder of an M.Sc. and/or a Ph.D. Lamans' personnel includes: Economists, Biologists, Agronomists, Ichthyologists, IT Analysts, Engineers and Regional Development experts. Apart from its permanent personnel, Lamans has developed a wide cooperation network with selected individuals and consultancy companies from Greece and abroad, recognized for the quality of their services.

The company is founding member of SESMA, the Association of Greek Consulting & Management Services Companies, and has been certified for its services according to the EN ISO 9001:2000 standard.

2. SERVICES PROVIDED

Lamans provides a full range of consulting services to a large number of Greek companies in the private sector and especially in fisheries and aquaculture. Also Lamans provides its services in relation to environmental issues to public entities.

Lamans provides the following services:

- Strategic Development
- Environmental Management
- Technical Assistance
- Environmental impact assessment
- Studies related to Organized Regions for Aquaculture
- Project Management, Evaluation & Monitoring (projects, programmes, policies)
- Training

3. PROJECTS RELATED TO THE ENVIRONMENT & SUSTAINABLE DEVELOPMENT

In this chapter are presented some of the projects that Lamans has implemented in the areas of environment and sustainable development.

1. Technical Assistance team for the Regional Programme for the Sustainable Management of the Coastal Zones of the Countries of the Indian Ocean Location for EC-EuropeAid, (2006).
2. Study for the development of livestock farming in the Region of Western Greece on the basis of farming restructure (with special emphasis on tobacco) for integrated rural development for the Ministry of Rural Development and Food, (2006).
3. Assistance Consultant to the Special Managing Authority of the Operational Programme "Road Axes, Ports and Urban Development" (OP-RAPUD) for specific management issues of the OP-RAPUD for the Ministry of Environment, Physical Planning and Public Works as subcontractors to Alphmetrics SA, (2006).
4. Provision of Services for Consultancy Support to the Department of Fisheries for the selection of areas that are dependent from fisheries for the Cypriot Ministry of Agriculture, Natural Resources and Environment, (2006).
5. Study for the development of Kalama's estuaries and Sagiada coastal region for the Prefecture of Thespotia, (2004).
6. Training of Competent Authority Personnel of Eritrea (1/02/03/ERI), for the Secretariat of the ACP Group of States, (2003).
7. Training of Competent Authority Personnel in Kenya (07/06/03/KEN), for the Secretariat of the ACP Group of States, (2003).
8. Training to the Competent Authority and to the Exporting Industry of Guyana (10/07/03/GUY) for the Secretariat of the ACP Group of States, (2003).
9. Environmental impact assessment for the waste disposal of the APIVITA SA factory, (2003).
10. Environmental Study for the NATURA 2000 area of the Holly Community of Mount Athos, (2003).
11. Study – Expertise: "Observation methodology of the viable local development of mountainous and island regions" for the ministry of Agriculture, (2003). LEADER Network Unit – Ministry of Agriculture

12. Submission of proposals for the selection of a contractor for the Support Structures of the Integrated Development Programs of the Agricultural Sector of the Country's Regions, in the framework of the Operational Program "Agricultural Development and Restructuring of the Countryside" for the following Development Companies:
 - Development Company of Rodopi sa,
 - Development Company of Western sa,
 - Development Company of Dodekanisos sa,
 - Development Company of Heraklio sa,
 - ASIK SA,
 - KTADA SA,
 - Union of East -Thraki Development Company & Eurika sa (2002).
13. Operational plans for the Integrated Agricultural Development of Mountainous and Disadvantageous Areas for the Region of Epirus (Municipalities of Paramithia, Aherontas and Souli), (2002).
14. Operational plan for an Integrated Program for the Development of the mountainous zone of Figalia – Andritsena for the Region of Western Greece, (2002).
15. Pathways to Vocational Training For Workers of Fisheries Sector (Acronym FISHTRAIN) for Vocational Training S.A., (2001).
16. Study of the Integrates Rural Development Program of Arta Prefecture for the Ministry of Agriculture - LEADER Network Unit, (2001).
17. Study on the Integrated Programs for the Development of the countryside of the region Filiata Thesprotias (Greece) in order to be eligible for funding under the Operational Program "Rural development and re-organization of the countryside", funded under the Third Community Support Framework for the Ministry of Agriculture, (2000).
18. Provision of consultancy services related to Organized Regions of Aquaculture for the following regions:
 - Region of South Evoikos Bay,
 - Region of Thesprotia,
 - Echinades Islands,
 - Region of South Aegean,
 - Region of North Aegean,
 - Region of Peloponnisos

19. Provision of consultancy services related to Environmental Impact Assessment for the following private companies:
- SELONDA Aquaculture SA
 - Giannakos Aquaculture
 - Seirios SA
 - Nereides SA
 - Hohla-Koronis AVEE Aquaculture
 - Glaronisi Ltd Aquaculture
 - C. Mandrou Aquaculture
 - Interfish SA
 - Fokida Aquaculture
 - Nereus Aquaculture SA
 - Galaxidi Marine Farm SA
 - Plangton SA
20. Provision of consultancy services related to Pre-assessment environmental impact for the following private companies:
- SELONDA Aquaculture SA
 - Interfish SA
 - Sapientza SA
 - G. Mandros
 - Thesprotiko Fish Farm
 - V. Leonditsis SA – Amvrakikos' Sea Bream
 - Galaxidi Marine Farm SA
 - Aquaculture of Western Greece Ltd
 - Gagavouzi Anthoula & Dimitra
 - Asklipios Aquaculture SA
 - Aias Ltd
 - Fish farming Center of Poros Ltd
 - Echinades Fish Farming

4. HUMAN RESOURCES INFORMATION

The company is organized and operates in accordance with the European standards for Business Organization and Management Consultancy Companies. Thus, it has created a “critical mass” of Consultants who are employed on a permanent basis. At the same time, the company is staffed with the necessary personnel required in order to coordinate and support its consultancy work. In the field of cooperation, Lamans works only with selected Consultancy Companies from Greece and Abroad, which are distinguished for the high level of services they provide.

The number of employees per category and specialization is shown in the following table:

A. SCIENTIFIC PERSONNEL

S/N	FULL NAME	SPECIALITY	TITLES OF STUDIES	EXPERIENCE
1.	Dr. CHRISTOS LAMBRIDIS	Economist – Business Administration	<ul style="list-style-type: none"> ◆ Degree in Economics Sciences, University of Athens ◆ MSc in "Advanced Studies in Management", Salford University ◆ MSc in Business Administration (MBA), Bradford University ◆ Ph.D. in Management and Administration, Bradford University 	33 years
2.	VALERY – MARY LAMBRIDI	Economist	<ul style="list-style-type: none"> ◆ B.A. in Economics, Law School - Economic Department, University of Athens ◆ MSc in Economics, University of London, Birbeck College 	30 years
3.	NIKOLAOS MARALETOS	Economist	<ul style="list-style-type: none"> ◆ Economic University of Piraeus 	52 years
4.	Dr. GEORGE TRIANTAPHYLLIDIS	Biologist specialized in Hydrobiology	<ul style="list-style-type: none"> ◆ Degree in Biology, Aristotle University of Thessaloniki ◆ Ph.D. in Applied Biological Sciences, University of Ghent (Belgium) ◆ Post-doctoral studies at the Hellenic Center of Marine Research (Greece), Institute of Marine Biological Resources 	17 years
5.	THOMAS FOTSIS	Chemical Engineering	<ul style="list-style-type: none"> ◆ National Technical University of Athens 	33 years
6.	THEOLOGOS PAPAGEORGIU	Ichthyologist	<ul style="list-style-type: none"> ◆ Degree in Ichthyology, Department of Aquaculture and Fisheries, 	12 years

S/N	FULL NAME	SPECIALITY	TITLES OF STUDIES	EXPERIENCE
			Technological Institute of Messologi ◆ Msc. in Total Quality Management, University of Paisley	
7.	VASSILIKI PAPAGEORGIU	Ichthyologist	◆ Degree in Ichthyology, Technological Institute of Epeirous, Department of Igoumenitsa, School of Aquaculture and Fisheries ◆ MSc in Sustainable Management of Aquatic Environment, University of Thessaly, Department of Agricultural Sciences, School of Agriculture Ichthyology and Aquatic Environment”	7 year
8.	TATIANA LAMPRIDI	Architect	◆ University of Kent	7 years
9.	ALEXIOS BOTSKOV	IT Technician	◆ BS in Computer Science	2 years
10.	ANDREAS MPOUROS	Lawyer	◆ School of Law, University of Athens	17 years
11.	PAPACONSTANTINOU DIMITRIOS	Architect	◆ National Technical University, Athens ◆ MSc in Advanced Architectural Studies, Bartlett School of Architecture and Planning ◆ PhD in Architecture, Bartlett School of Architecture and Planning	26 years

B. ADMINISTRATIVE PERSONNEL

S/N	FULL NAME	SPECIALITY	TITLES OF STUDIES	EXPERIENCE
1.	MARIA VENEDIKI	Executive Secretary	♦ “Company & Industrial Accountancy – Computerization Accountancy” Greek Speaking College KEAS XINI	19 years
2.	MARIA-PENELOPE KAKOULIDI	Assistant Accountant	♦ Department of Computer Accountant IEK AKMI	6 years
3.	ANDRIANI PATSIMA	Assistant Accountant	♦ Department of Accountancy, Technological Institute of Messolongi	1 year
5.	GEORGE GOLFINOPOULOS	Chemical Engineers, Security Technician	<ul style="list-style-type: none"> ♦ M.A.Sc in Applied Sciences, Polytechnical School of Romania ♦ PhD of the Polytechnical University of Romania ♦ DIPLOMA IN MARKETING (C.I.M.) : Strategic Marketing Management & International Marketing Strategy, E.E.Δ.E 	12 years

C. EXTERNAL COLLABORATORS

S/N	FULL NAME	SPECIALITY	TITLES OF STUDIES	EXPERIENCE
1.	Dr. KATIA FRANGOUEDES	Political and Juridical Scientist	Since 1993, Katia Frangoudes has participated in numerous research programmes funded by the EU (Framework Programme of DG Research, DG Fish, DG Environment) or French authorities. Among others she has participated in the coordinated actions ESSFIN and FISHGOV and she has been the coordinator of the following programmes: COASTMAN- ELSA-PECHE: and FEMMES	19 years
2.	Dr. CONSTANTINOS STAMATOPOULOS	Biostatistician	He is a former FAO expert (Senior Fishery Data Officer). Responsible for fishery statistical development and technical advice to member countries. Preparation of scientific papers on fishery statistics and stock assessment. Preparation of computer software for fishery surveys and stock assessment. Organizing of seminars and training courses on fishery statistics. Project identification, formulation, implementation and evaluation in the sector of fisheries statistical monitoring and management.	38 years

S/N	FULL NAME	SPECIALITY	TITLES OF STUDIES	EXPERIENCE
			He has experience in ASIA: Vietnam, Cambodia, Myanmar, Sri Lanka, Thailand, Iran, Oman, Cyprus, Lebanon EUROPE: Georgia, Greece AFRICA: Egypt, Tunisia, Mauritania, Ivory Coast, Ghana, Togo, Benin, Cameroon, Nigeria, Congo DR, Congo RP, Angola, Gabon, Sao Tomé & Príncipe, Malawi, Tanzania, Burundi, Madagascar LATIN AMERICA and CARIBBEAN: Venezuela, Colombia, Panama, Suriname, Antigua, Br. Virgin Islands, Monserrat, Barbados, Bahamas	
3.	Dr. JOHN KLADAS	Aquaculture & Fisheries expert	An expert in marine aquaculture and management of lagoons. 27 years of proven experience in the field of marine fish aquaculture, hatchery operations, the design and planning of marine aquaculture activities, design and planning of infrastructure (e.g cages), impact of introduction of new species, fish diseases, ecological and environmental impacts, fish feed formulation and development.	27 years
4.	EVRIS PASSARIS	Fisheries & aquaculture marketing specialist	Fish marketing expert with important experience in the countries of the Middle East (Iraq, Jordan, Saudi Arabia, United Arab Emirates, Kuwait, Lebanon) and Africa (Libya, Nigeria, Sudan, Guyana). He has a significant presence in these regions for the export of aquaculture products and construction materials. He was responsible as consultant for the development of the company "BUBIYAN FISHERIES" in Kuwait as the only sea bream aquaculture plant in the Middle East with an annual capacity of 600 tonnes.	33 years
5.	GEORGIOS KATSAS	Financial expert	Director Manager and exterior Collaborator Offices of Economic Studies. Economic Expert of Court of first instance Athens	48 years
6.	Dr. REFIK ORHUN	Aquaculture expert	Tropical marine aquaculture. 25 years of proven experience in the field of marine fish aquaculture, and offshore areas, hatchery operations, the design and planning of marine aquaculture activities, design and planning of infrastructure (e.g cages), impact of introduction of new species, fish diseases, ecological and environmental impacts, fish feed formulation and development.	25 years

5. BRIEF PROFILES OF KEY PERSONNEL

Dr. Christos Lambridis (*born in 1951*) holds B.A. in Economics (Athens University, 1969-1974). He has a Diploma for Advanced Studies in Management from Salford University (UK, 1974-1976), and M.B.A. from Bradford University (UK, 1975-1976) with specialty in Finance and Corporate Planning. He also holds a Ph.D. in Management and Administration from Bradford University (1976-1979). He is the President and Managing Director of Lamans s.a. as well as member of the Board of Directors of the Saving Bank of the Hellenic Post-office Organization. He implemented more than 400 studies dealing with market research, costing and financial consulting services during his 33 years career.

Languages: Greek, English, French and a little Arabic.

Valery-Mary Voulgari (*born in 1954*) holds a B.A. in Economics from the University of Athens (1972-1976). She performed postgraduate studies in the University of London (1978-1979) Birkbeck College from where she obtained a Master of Science in Economics. Her business experience initiated in 1979 at Doxiadis Associates (1979-1980) and from 1980-1986) she moved to the Industrial Development Bank (ETBA) at the Financial Analysis Department performing Studies and Financial Analysis. In Lamans she works since 1987. She has an extensive experience in Business plans, Project Management, and Costing studies.

Languages: Greek, English, Italian.

Dr. George Triantaphyllidis (*born in 1967*) studied Biology in the Aristotle University of Thessaloniki (Greece). He holds a Ph.D. in Applied Biological Sciences from the University of Ghent (Belgium) and he contacted post-doctoral Research at the Hellenic Centre for Marine Research in Greece (HUFA metabolism in Artemia) and at the University of Athens. Since June 1999 he is working in the private sector in the field of R&D and consulting for fisheries & aquaculture related projects. He participated in applied projects of live food production & manipulation for aquaculture applications (microalgae, rotifers and Artemia) and new species development (Solea solea and Octopus vulgaris) and has been involved on various national, European and international projects, having expanded the areas of services provided to project management, business planning, re-engineering, and research and development planning. He is experienced in experimental fishing activities with both coastal vessels (selectivity experiments with trammel nets) and bottom trawlers (selectivity experiments with standard knotted codend and knotless codend). Languages: Greek, English.

Thomas Fotsis (*born in 1954*) holds a *Chemical Engineer* degree from the *National Technical University* and has a wide experience in project management in the industry.

Languages: Greek, English.

Dimitrios Papakonstantinou (*born in 1956*) holds a degree in *Architecture* from the *National Technical University* and an *MSc* and *PhD* from the *Bartlett School of Architecture and Planning, University College London*. He is wide experience in the following areas: *restoration of Byzantine and post-Byzantine monuments, rehabilitation and restoration design of 19th and early 20th century monuments and listed buildings, additions to monuments, design of churches, survey of ancient monuments and archaeological sites.*

Languages: Greek, English, French.

Theologos Papageorgiou (*born in 1976*) studied *Aquaculture and Fisheries* in the *Technological Institute of Messolonghi*. During his studies he was engaged in an *R&D* project concerning the capability of vaccination seabass juveniles against *Vibrio anguillarum* infection). He holds a *M.Sc. in Total Quality Management* from the *University of Paisley*. In *Lamans* he has been involved on various national and international projects on fisheries and aquaculture, having expanded the areas of services provided to project management, business planning, re-engineering, and research and development planning. He is experienced in experimental fishing activities with both coastal vessels (selectivity experiments with trammel nets) and bottom trawlers (selectivity experiments with standard knotted codend and knotless codend).

Languages: Greek, English.

Vassiliki Papageorgiou (*born in 1980*) studied *Ichthyology* in the *Technological Institute of Epeirous, Department of Igoumenitsa, School of Aquaculture and Fisheries (Greece, 1998-2003)*. She holds a *Master in Sustainable Management of Aquatic Environment* from the *University of Thessaly, Department of Agricultural Sciences, School of Agriculture Ichthyology and Aquatic Environment (2004 - 2007)*. She participated in projects dealing with the conservation of fish stock and has experience in the composition of environmental studies. Also, she has attended meetings and seminars, regarding to the sector of aquacultures and fishery. Since 2007 she is working as a consultant for *Lamans s.a.* as a consultant in the sector of private investments in aquaculture.

Languages: Greek, English.

6. CONSULTING SERVICES THAT CAN BE PROVIDED BY LAMANS S.A.

Lamans can provide consulting services to organizations of both public and private sectors:

A. Public sector

- Consulting Services to the various Ministries.
- Legal expertise and harmonization of legislation according to the EU acquis.
- Technical Assistance for the development of agriculture (site selection, land planning, environmental impact assessment, hygiene and quality standards application)
- Marketing analysis and studies
- Business plans and technical analyses
- Elaboration of pre-feasibility and feasibility studies
- HACCP and ISO studies
- Training and capacity building

B. Private Sector

Lamans can provide experienced managerial consultation in private sector.

- Technical Assistance for the development of agriculture (site selection, land planning, environmental impact assessment, hygiene and quality standards application)
- Marketing analysis and studies
- Business plans and technical analyses
- Elaboration of pre-feasibility and feasibility studies
- HACCP and ISO studies
- Training

ANNEX:

PRESENTATION OF SELECTED PROJECTS ON
ENVIRONMENT & SUSTAINABLE DEVELOPMENT
IMPLEMENTED BY LAMANS MANAGEMENT SERVICES S.A.

A brief presentation of projects implemented by Lamans is given below:

1. Technical Assistance team for the Regional Programme for the Sustainable Management of the Coastal Zones of the Countries of the Indian Ocean Location.
2. Study for the development of livestock farming in the Region of Western Greece on the basis of farming restructure (with special emphasis on tobacco) for integrated rural development.
3. Assistance Consultant to the Special Managing Authority of the Operational Programme "Road Axes, Ports and Urban Development" (OP-RAPUD) for specific management issues of the OP-RAPUD.
4. Provision of Services for Consultancy Support to the Department of Fisheries for the selection of areas that are dependent from fisheries.
5. Pathways to Vocational Training For Workers of Fisheries Sector (Acronym FISHTRAIN).
6. Training of Competent Authority Personnel of Eritrea (1/02/03/ERI).
7. Training to the Competent Authority and to the Exporting Industry of Guyana (10/07/03/GUY).
8. Training of Competent Authority Personnel in Kenya (07/06/03/KEN).
9. Environmental impact assessment for the waste disposal of the APIVITA SA factory.
10. Environmental Study for the NATURA 2000 area of the Holly Community of Mount Athos.
11. Study on the Integrated Programs for the Development of the countryside of the region Filiata Thesprotias (Greece) in order to be eligible for funding under the Operational Program "Rural development and reorganisation of the countryside", funded under the Third Community Support Framework.
12. Submission of proposals for the selection of a contractor for the Support Structures of the Integrated Development Programs of the Agricultural Sector of the Country's Regions, in the framework of the Operational Program "Agricultural Development and Restructuring of the Countryside".
13. Operational plans for the Integrated Agricultural Development of Mountainous and Disadvantageous Areas – Region of Epirus (Municipalities of Paramithia, Aherontas and Souli).
14. Operational plan for an Integrated Program for the Development of the mountainous zone of Figalia – Andritsena (Region of Western Greece).

15. Study – Expertise: “Observation methodology of the viable local development of mountainous and island regions”.
16. Study for the development of Kalama's estuaries and Sagiada coastal region.
17. Study of the Integrates Rural Development Program of Arta Prefecture.

Ref. 1	Project title	Technical Assistance team for the Regional Programme for the Sustainable Management of the Coastal Zones of the Countries of the Indian Ocean Location						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Indian Ocean – Comoros, Madagascar, Mauritius, Seychelles, Kenya, Tanzania and Somalia	4.335.000€	20%	2	Europe Aid – Indian Ocean Commission	European Commission	2006 – 2011	AGRECO G.E.I.E., ULG NORTHUMBRIAN Ltd
Detailed description of project						Type of services provided		
<p>The overall objective of the project of which this contract is part of is “ to enhance sustainable management and conservation of natural coastal and marine resources thereby contribution to poverty alleviation amongst the coastal population of South Western Indian Ocean”. Hence, it is important that these natural resources (fish and coral reefs in particular but not only) are able in the medium – term to provide the coastal populations with diversified and sustainable sources of income.</p> <p>The specific objective of the Programme is to strengthen the regional capacities of local communities and public/private bodies in order to achieve a sustainable integrated coastal zone management.</p> <p>A technical team is formed by the Consultant who will support the development of a regional vision in the field of sustainable management of marine and coastal resources, promoting the regional added value when appropriate, the subsidiary between regional, national and local governance and the development and implementation of suitable regional cooperation policies and tools</p>						<p>Provision of experts in the following positions:</p> <ul style="list-style-type: none"> ○ Regional Programme Coordinator ○ Coastal Zone Management expert ○ Administrative and Financial Officer ○ Local Development and ‘Call for Proposals’ expert ○ Fisheries expert ○ Monitoring and Information expert ○ Short – term experts 		

Ref. 2	Project title	Study for the development of livestock farming in the Region of Western Greece on the basis of farming restructure (with special emphasis on tobacco) for integrated rural development.						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	142.800	65%	6	Ministry of Rural Development and Food	Ministry of Rural Development and Food	2006 (4 months)	Business Architects Consultants SA
Detailed description of project						Type of services provided		
<p>The aim of study was the analysis of rural and economic environment in the Region of Western Greece, aiming at the redefinition and the hierarchy of needs of the Region, after the reformation of CRP, to be considered during 4th Programme Period 2007 - 2013. The project was formed in three (3) phases:</p> <p>1st Phase: Analysis of current situation of the region to natural, economic, social resources and development assistance.</p> <ul style="list-style-type: none"> ➤ Character of areas and prefectures in the Region ➤ Social-economic profile of the area. <ul style="list-style-type: none"> • Demographic Trends. • Economic Performance in the Region. • Characteristics of the primary sector. • Characteristics of the secondary sector. • Characteristics of the tertiary sector. • Natural and Cultural Environment. ➤ Economic and Social Infrastructure - Development Assistance <ul style="list-style-type: none"> • Technical infrastructure - the existing situation. • Legal Environment - Administrative Organization. • Structural interventions in the primary sector to date. <p>2nd Phase: Identification of new targets and planning the development potential of the region.</p> <ul style="list-style-type: none"> ➤ Competitiveness and orientation production based on market-model production-quality innovative products. ➤ Environmental balance. ➤ Creating new jobs and opportunities in rural areas. <p>3rd Phase: Presentation of proposal for public consultation.</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> ○ Analysis of statistic data ○ Analysis National and Community Policies ○ Analysis of current situation ○ SWOT Analysis ○ Interviews and recommendations ○ Public Consultation ○ Proposed Measures and Interventions ○ Regional and Local Development services 		

Ref. 3	Project title Assistance Consultant to the Special Managing Authority of the Operational Programme "Road Axes, Ports and Urban Development" (OP-RAPUD) for specific management issues of the OP-RAPUD.							
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	83.655	60	2	Subcontractors to Alpha Metrics Ltd,	General Secretariat for Public Works of the Hellenic Ministry of Environment, Physical Planning and Public Works	05/09/2006 – 05/11/2007	
Detailed description of project						Type of services provided		
<p>The aim of the project is the provision of supporting services to the Special Managing Authority of the OP-RAPUD on the following issues:</p> <p>A. Examination of the co-financed actions of the Programme on the application of the “polluter pays” principle, recording of the current practices on a national, European Community and EU Member States level and methodology recommendation for the application of the principle in the frame of preparations for the planning and formation of objectives of the Programme of the General Secretariat for Public Works of the Hellenic Ministry of Environment, Physical Planning and Public Works under the 4th Programming Period.</p> <p>B. Collection from the Final Beneficiaries of the Programme, recording and analytical examination of data for selected outcome indicators of the Programme, for which the need for a more detailed approach resulted in the frame of the Interim Evaluation, in order to exploit the results both for the need of the completion of the current OP-RAPUD, and during the planning phase of the Programme for the next Programming Period.</p> <p>If required during the implementation of the Project, the consultant will co-operate with the consultants responsible for the elaboration of the Ex ante and the Strategic Environmental Appraisal of the Operational Programme of “Reinforcing Accessibility” of the Programming Period 2007 – 2013.</p>						<p>Lamans provides the following services:</p> <ul style="list-style-type: none"> ○ Collection of all the data that relate to the application of the “polluter pays” principle in Greece ○ Collection of all necessary information that relate to EU Member State practices, and of the proposals-opinions of the European Commission and its related institutes ○ Methodology Recommendation on the application of the “polluter pays” principle for co-financed projects of the General Secretariat for Public Works of the Hellenic Ministry of Environment, Physical Planning and Public Works ○ Co-operation with the Final Beneficiaries of the Programme for the collection of the necessary data for selected outcome indicators of the Programme ○ Analysis of the selected indicators and preparation of proposals for reforming them in view of the Programme of the General Secretariat for Public Works of the Hellenic Ministry of Environment, Physical Planning and Public Works for the 4th Programming Period. 		

Ref. 4	Project title							
	Provision of Services for Consultancy Support to the Department of Fisheries for the selection of areas that are dependent from fisheries.							
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Cyprus	22.608	100%	4	Cypriot Ministry of Agriculture, Natural Resources and Environment	50% EC 50% National Funds	20/2/2006 20/4/2006	-
Detailed description of project						Type of services provided		
<p>In the frame of this study the current condition of the fisheries sector (fisheries / aquaculture / processing and trading) in Cyprus will be analyzed and evaluated based on data that will be collected, having as an objective the identification of specific areas that could be supported in the frame of Priority Axis 4 of the European Fisheries Fund (EFF) and the determination of selection criteria for the areas through extended field work. The areas that will be selected for funding will be incorporated in the frame of an integrated strategy through which it is aimed to support the objectives of the Common Fisheries Policy (CFP), taking mainly into consideration its socio-economic impacts.</p> <p>The Work Packages (WP) of the study are the following:</p> <ul style="list-style-type: none"> • 1st WP: Analysis and evaluation of the current conditions of the fisheries sector in Cyprus, preceding an extended field research and bibliography research, having as an objective the identification of specific areas that could be enlisted and supported and in the frame of Priority Axis 4 of the EEF. • 2nd WP: Identification and costing of the interventions that can be accomplished at the areas that will be proposed for funding. • 3rd WP: Activities that must be achieved for the implementation of interventions at the fisheries areas that have been selected for funding. • 4th WP: Documentation of the possibility or not for funding of the specific interventions through the remaining Priority Axis of EFF and mainly of Priority Axis 3. <p>The proposals will be submitted to the Ministry of Agriculture and will be assessed by the Department of Fisheries and Marine Research in order to draw up the Operational Program for Fisheries 2007-2013.</p>						<ul style="list-style-type: none"> ○ Project Management ○ Evaluation of the fisheries sector in Cyprus ○ Interview with questionnaires ○ Organization and delivery of a workshop for Axis 4 of the EFF ○ Statistical analysis of the data and scaling of areas for determination. ○ Costing of interventions for the proposed fisheries areas 		

Ref. 5	Project title	Pathways to Vocational Training For Workers of Fisheries Sector (Acronym FISHTRAIN)						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece, Italy, France, Spain, Cyprus	539.865€	25	5	Vocational Training S.A.	Leonardo da Vince program	11/2001-10/2004	<ul style="list-style-type: none"> ◆ ATHENS UNIVERSITY DEP. OF MARINE BIOLOGY ◆ ANCONA UNIVERSITY ◆ KEK CONSUL ◆ FISHERIES ASSOCIATION"EVROS" ◆ TENDER ◆ Oikos Environnement - Ressources ◆ GLOBAL INTERFACE ◆ A.E.L.V. ◆ PANCYPRIOT ASSOCIATION OF PROF. FISHERMEN
Detailed description of project						Type of services provided		
<p>FISHTRAIN was the acronym of the Pilot Project titled "Pathways to Vocational Training For Workers of Fisheries Sector". Was co-funded by Leonardo da Vinci Programme 2000-2002. It was a transactional cooperation between 10 partners from 5 countries of Mediterranean Sea. The partnership consisted of Universities, Environmental NGO's, Fisheries Experts, Fisheries Associations, Vocational Training Providers, from Greece, Italy, France, Spain and Cyprus. Project's duration was 36 months and ended at October of 2004.</p> <p>The main objective of the Program was to design, to implement and to evaluate a Vocational Training Programme, tailor made to the needs of its end-users. This Vocational Training Programme was oriented in Sustainable Fisheries Management of Mediterranean Sea and its living resources. For that reason the partners began a dialogue among all Stakeholders of Fisheries Sector at European, Mediterranean and National Level and especially with End Users, Training providers, Fisheries Social Partners, Environmental NGO's.</p> <p>The program aimed also to identify the needs and requirements of fishermen and other stakeholders located in Mediterranean Sea and to design a Vocational Training Programme that covered the perceptions and needs of End-Users, able to transmit the knowledge on Sustainable Management of Fisheries. Finally it produced Training Material, in order to be implemented in Vocational Training Initiatives.</p> <p>Finally a Vocational Training Programme was produced which was based on the needs and requirements of Mediterranean Stakeholders in fisheries. The program focused on topics such as food hygiene, Safety on Board or Environmental Protection and aimed to be able to diffuse the idea of Sustainable Management of Fisheries, to make fisheries attractive for younger people.</p>						<ul style="list-style-type: none"> ○ Coordination ○ Design, implementation and evaluation of a Vocational Training Programme ○ Identification of the needs and requirements of fishermen and other stakeholders ○ Production of training material (handbook, DVDs, leaflets, web page) 		

Ref. 6	Project title	Training of Competent Authority Personnel of Eritrea (1/02/03/ERI)						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Eritrea	28.011,83	7,07	1	The Secretariat of the ACP Group of States	8th EDF EuropeAid	03/2003 – 04/2003	Sofreco, Société Française de Réalisation, d'Études et de Conseil
Detailed description of project						Type of services provided		
<p>The main objective of the mission was to carry out a technical evaluation and on the spot practical training of the systems of control of fishery products originating in Eritrea and intended to export to the EC. This was accomplished in order to support and fulfill the requirements to be added to part I of the list of Third Countries approved for export to the EC, set out in the Annex to Commission Decision 97/296/EC as consequences of the findings and recommendations of the project in 2002 (based on the general framework – Strengthening of the Implementation Capacities in ACP/OCT Countries in relation to Fisheries Products Sanitary and Veterinary Controls.)</p>						<p>Lamans verified and provided technical support of the supervision and checks put in place by the Eritrean Authorities regarding residue monitoring, chemical and microbiological program</p>		

Ref. 7	Project title							
	Training to the Competent Authority and to the Exporting Industry of Guyana (10/07/03/GUY)							
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Guyana	33.867	7%	1	The Secretariat of the ACP Group of States	8th EDF EuropeAid	10/2003 – 12/2003	Agriconsulting Europe
Detailed description of project						Type of services provided		
<p>The mission assisted the Guyana CA in strengthening the inspection system by giving theoretical and practical training to the concerned personnel particularly to the inspectors to improve its performance as responsible surveillance authority for fish and its products for human consumption.</p> <p>Furthermore the project gave advice to the fish industry to improve their internal QA systems including training on organisation and implementation of HACCP.</p> <p>Finally the mission defined after thorough evaluation of the situation and in collaboration with the CA and the related inspectors ToRs for the improvements of the landing sites with particular view of basic hygiene and handling of raw material;</p> <p>The consultants were requested to work closely with the Government of Guyana, particularly the Ministry of Health/Veterinary Public Health Unit, the beneficiaries involved and the EU Delegation in Georgetown as well as other relevant actors related to the proposed intervention.</p> <p>The focus of the project was on the advice and training of the CA to improve the organisational structure and its performance related to the surveillance of fish and fishery products as well as on training of industry QA managers in principles of modern QA in fish manufacturing establishments</p>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> ○ Training of fish inspectors ○ Train QA managers of the processing industry, ○ Define ToRs for training of fishermen 		

Ref. 8	Project title							
	Training of Competent Authority Personnel in Kenya (07/06/03/KEN)							
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Kenya	39.518,18	100	1	The Secretariat of the ACP Group of States	8th EDF EuropeAid	07/2003 – 08/2003	
Detailed description of project						Type of services provided		
<p>The main goal of the mission was to revise and evaluate the existing structure and organisation of the CA including the knowledge and formation of the related personnel and consequently give advice and technical support to the CA how to improve its performance as responsible surveillance body for fish as food.</p> <p>Furthermore the mission should revise the approval process for private enterprises and landing sites in order to give appropriate advice and technical support to the private sector and define clear and feasible Terms of Reference (ToR) for a series of follow up missions for reaching and keeping the necessary modern standards of control and processing food of animal origin.</p> <p>The consultants were requested to work closely with the Government of Kenya, particularly the Ministry of Agriculture and Rural Development, the beneficiaries involved and the EU Delegation in Nairobi as well as other relevant actors related to the proposed intervention. The focus of the project was on the evaluation and consequent advice to improve the organisational structure of the CA, including the testing laboratory facilities and its performance related to the surveillance of fish and fishery products.</p>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> ○ Assistance in laying down the national legislation, ○ Assistance in organising an appropriate structure, ○ Advice to the elaboration of a relevant “Manual of Inspections / SOPs” ○ Training of fish inspectors ○ Assessment of the actual performance of the Competent Authority sector ○ Assessment of the private sector ○ Definition of ToRs for future projects 		

Ref. 9	Project title	Environmental impact assessment for the waste disposal of the Apivita s.a. factory						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	13.000	100	2	APIVITA S.A.	Private	11/2003 – 8/2004	
Detailed description of project						Type of services provided		
<p>This project refers to environmental impact assessment and on waste disposal regarding the company APIVITA S.A. in order to comply with the requirements of the Priority Axis 2: Interventions at the level of processing and trading of the primary farming and forestry product of the Operational Program “Agricultural Development – Reform of the Countryside 2000-2006”.</p>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> ○ Technical elements of file (drawings, lay-out, technical descriptions etc.). ○ Environmental impact assessment. ○ Development of the Waste Disposal Study ○ Architectural drawings (topographic diagram, technical and functional description of buildings etc.). ○ Cost analysis for the construction. 		

Ref. 10	Project title	Environmental Study for the NATURA 2000 area of the Holly Community of Mount Athos.						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	120.000	6	1	Business Architects Consultancy SA	The Holly Community of Mount Athos	12/2003 – 9/2004	
Detailed description of project						Type of services provided		
<p>The connoisseur environmental study for the Natura 2000 area of The Holly Community of Mount Athos, concerns the documentation and evaluation of the protected subject in order to be enrolled in a specific project category, as the environmental policy requires. It is the survey that is going to be based the Integrated Environmental Management plan of the area.</p>						<p>Lamans provided the following services:</p> <ul style="list-style-type: none"> ○ Location and description of the area ○ Evaluation and determination of the protected subject ○ Management proposals ○ Study elaboration 		

Ref. 11	Project title	Study on the Integrated Programs for the Development of the countryside of the region Filiata Thesprotias (Greece) in order to be eligible for funding under the Operational Program “Rural development and reorganisation of the countryside”, funded under the Third Community Support Framework.						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	49.889,95	100	4	Ministry of Agriculture – Technical Assistance Company	EU	2000 (4 months)	
Detailed description of project						Type of services provided		
<p>The consultant examined and described the socioeconomic and developmental dynamics that characterize a specific region of the Periphery of Thesprotia (Greece).</p> <p>Based on the former analysis, the Consultant developed an analytical strategic plan for integrated, developmental actions in the region.</p> <p>Finally the Consultant prepared the developmental plan according to the requirements and the standards of the Third Community Support Framework, in order to be eligible for funding. The Consultant prepared the required Technical reports</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> ○ Rural Development ○ Socioeconomic studies ○ Developmental Plan ○ Standardisation of the Plan according to Eu requirements 		

Ref. 12	Project title	Submission of proposals for the selection of a contractor for the Support Structures of the Integrated Development Programs of the Agricultural Sector of the Country's Regions, in the framework of the Operational Program "Agricultural Development and Restructuring of the Countryside".						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	27.870	100	4	Development Company of Rodopi sa, Development Company of Western sa, Development Company of Dodekanisos sa, Development Company of Heraklio sa, ASIK SA, KTADA SA, Union of East-Thraki Development Company & Eurika sa	EU	2002 (2 months)	
Detailed description of project						Type of services provided		
<p>The consultant prepared and submitted the proposals of the above-mentioned Development Corporations.</p> <p>The main objectives of the proposals were:</p> <ul style="list-style-type: none"> • The improvement of the competitiveness of the agricultural sector of Greece • The viable and integrated development of the Greek countryside • The protection of the environment <p>The consultant highlighted the structural deficiencies and the perspectives of development of each region and proposed ways of overcoming of the regional problems. In addition he proposed ways of collaboration and coordination between the central and regional authorities and indicated actions for the protection of the natural and cultural environment. Finally, he proposed ways for the encouragement of investments aiming at the increase of the agricultural productivity, the improvement of trading and processing conditions, the increase of employment and the strengthening of the income of the local population.</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> ○ Assessment of social, economic and development characteristics of the region ○ Evaluation ○ Development plan 		

Ref. 13	Project title	Operational plans for the Integrated Agricultural Development of Mountainous and Disadvantageous Areas – Region of Epirus (Municipalities of Paramithia, Aherontas and Souli).						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	34.818	100	2	Region of Epirus	EU	2002 (7 months)	
Detailed description of project						Type of services provided		
<p>The objective of the operational plans was the investigation and the representation of the social, economic and development characteristics of the specific agricultural districts (Municipalities of Paramithia, Aherontas and Souli). According to these characteristics the consultant performed an evaluation of the problems and perspectives of development of each district, defined the objectives and the strategy of development and composed an analytical plan of integrated development actions.</p> <p>There was also an analysis of the harmonization of the development plan with the objectives of the 3rd Community Framework Programme (CFP) and the sectoral policies, while the degree of synergy and the effects of the proposed actions was evaluated</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> ○ Assessment of social, economic and development characteristics of the region ○ Evaluation ○ Development plan 		

Ref. 14	Project title		Operational plan for an Integrated Program for the Development of the mountainous zone of Figalia – Andritsena (Region of Western Greece).					
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	82.171,68	100	2	Region of Western Greece	EU	2002 (3 months)	
Detailed description of project						Type of services provided		
<p>The main objective of the study was the formation of a strategy and an action plan for the implementation of an integrated and sustainable development of the region based on the activation of its potential and comparative advantages.</p> <p>The consultant designed an integrated regional development program based on the special features of the region (geographic position, geomorphology, spatial development, natural and cultural environment, development groups, demographic composition etc.)</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> ○ Assessment of social, economic and development characteristics of the region ○ Evaluation ○ Development plan 		

Ref. 15	Project title							
Study - Expertise: "Observation methodology of the viable local development of mountainous and island regions"								
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	34.000	100	2	Athens University of Agriculture	Ministry of Agriculture	11/2003 - 12/2003	
Detailed description of project						Type of services provided		
<p>Lamans undertook the study-expertise: "Observation methodology of the viable local development of mountainous and island regions" on behalf of Athens University of Agriculture. This study was presented in the 5th Meeting of LEADER+ Community Initiative Steering Committee that was realised on 24/06/2004.</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> <input type="radio"/> Regional Development <input type="radio"/> Local development 		

Ref. 16	Project title							
	Study for the development of Kalama's estuaries and Sagiada coastal region.							
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	97.666	44,05%	1	Prefecture of Thesprotia	Prefecture Authority of Thesprotia	4/2004 – 4/2005	OIKOS Ltd
Detailed description of project						Type of services provided		
<p>Objectives of the study is the recognition of the role of fishermen and the other factors in the sector of fishery, with regard to the economic, social and cultural situation. The study aims at the promotion of growth of additional coastal activities (such as sport fishing), which can provide alternative complete or partial employment in the coastal populations that depend from the fishery.</p> <p>Lamans has undertaken the development of those parts of the study that concern the fishing activities of the region, the appointment of the regional role of fishermen and the configuration of proposals for achieving growth in the fishery sector.</p>						<p>The following actions were performed in order to integrate the study:</p> <ul style="list-style-type: none"> ○ Field research. ○ Studying previous studies and international bibliography. ○ Concentration of special information with regard to the operation of programs of appointment of regions dependent from fisheries sector in other countries. ○ Provision of data and information from representatives of regional institutions and from individuals with experience in concrete sectors. 		

Ref. 17	Project title	Study of the Integrates Rural Development Program of Arta Prefecture.						
Name of legal entity	Country	Overall project value (EUR)	Proportion carried out by candidate (%)	No of staff provided	Name of client	Origin of funding	Dates (start/end)	Name of partners if any
Lamans s.a.	Greece	44.020	100	3	LEADER Network Uniit – Ministry of Agriculture	LEADER Network Uniit – Ministry of Agriculture	2001 (3 months)	
Detailed description of project						Type of services provided		
<p>The project was assigned by the Ministry of Agriculture via the LEADER Network Uniit. Scope of the project was the exploration and display of social, economic and developmental dynamics that characterize a specific rural region of Arta's Prefecture that included the Municipalities of Agnanton, Pramanton, Athamantias, Heraklias, Tetrphyllias, G. Karaiskai, Peta and the Communities of Melissourgon and Theodorianon.</p> <p>Based in this analysis, the Consultant determined the development strategy and drew up an analytic plan of integrated interventions. Finally the Consultant conformed the particular developmental plan to the objectives of the 3rd CSF so that can the interventions be eligible in the framework of new CSF.</p>						<p>Lamans provided the following:</p> <ul style="list-style-type: none"> <input type="radio"/> Regional Development services <input type="radio"/> Local development services 		